

Sears

Chicago, Illinois

1886 Richard W. Sears starts a mail-order watch business in Minneapolis.

1887 Sears is joined by Alvah Roebuck and they move to Chicago to start a mail-order catalog business.

1893 Now Sears, Roebuck & Co.

2018 Sears declares bankruptcy in October.

Here is the first catalog page of brass for 1897.

Band Instruments.

There is perhaps no line of musical instruments on which a larger profit is made than on band instruments. Few dealers carry anything like an adequate stock and what few sales they do make are subjected to an enormous profit. The actual first cost of the cornet, bass, or trombone is completely buried beneath a mass of middlemen's expenses and profits.

Dealing, as we do, on the economical factory to consumer plan, we practically hand you the instruments from the manufacturer's door, with only our one small margin of brokerage added. One can well imagine what a saving we effect.

As regards the superb quality of these instruments, we need only say that they are made by a manufacturer whose reputation for superior workmanship is such that his very name is sufficient guarantee to professionals, of unexcelled quality and purity of tone.

Added to the quality of the instruments themselves, and the factory prices we name, are the exceedingly liberal terms on which we ship.

Send \$1.00 with your order as a guarantee of good faith and we will ship you any band instrument listed, and you have the privilege of seeing and examining the instrument at the express office. If you find it perfectly satisfactory and just as represented, pay the express agent the balance, with express charges and the instrument is yours. Otherwise, return it to us and we will refund your money, less the express charges.

We make the above offer wide open to every one. We allow 3 per cent. cash discount where full cash accompanies order. Customers who have dealt with us, once almost invariably send full cash in advance, and thereby taking advantage of our cash discount and saving the express charges on return of C. O. D.

We are especially well prepared to fill orders for complete band or orchestra outfits. We handle any instrument, from the least expensive up to a double Bb bass listing at \$230.00, or a saxophone for \$138.00. If you do not find all the instruments wanted quoted herein on account of limited space, write us with specifications and we shall be glad to send pictures and quotations.

On our exceedingly favorable terms you can buy any instrument made, with just as satisfactory a personal examination, and at from 33 1-3 to 50 per cent. lower price than at any retail store.

We allow a further privilege to every purchaser, of returning any instrument to us prepaid after 5 days' trial, if it is not satisfactory or not up to requirements. We make this additional liberal offer in order that every prospective purchaser may be assured of entire satisfaction.

We give below a variety of combinations for bands, indicating the proper assortment of instruments.

Our \$4.95 Eb Cornet.
Retail at anywhere for \$10.00.

No. 7690. This very fine brass instrument is beautiful in tone and finish. It is of especially fine model and full in tone and finish. It is of the most artistic playing. Has music rack, water keys, German silver mouthpiece and German piston valves. Our special price.....\$4.95



No. 7691. Very fine Eb cornet, as illustrated, is one of the best instruments of the kind and is made of brass, all finely nickel plated and beautifully finished. Has German piston valves, German silver mouthpiece and water keys. Our special price.....\$5.95

Our \$5.65 Bb Cornet.
Retail at \$12.00.

No. 7693. Our Special Bb Cornet is an instrument of remarkable beauty of model and purity of tone. Superior to many instruments retailed as high as \$12.00 or more. Made of brass and has music rack, German piston valves, water keys and German silver mouthpiece. Our special price.....\$5.65

No. 7694. Bb Cornet is just the same as 7693 above, but is very finely nickel plated throughout and hand-somely finished. We send any instrument C. O. D. subject to examination. Our special price.....\$6.60

Our Eb Alto for \$7.10.
Retail for \$14.00.



No. 7696. The Eb Alto, as illustrated with Bell up, is an especially desirable instrument. The well known reputation of the manufacturer assures the purchaser of the best that experience and unequalled facilities will produce. Made of brass, finely finished and complete with music rack, German silver mouthpiece, water key and German piston valves. Weight, boxed, 8 lbs. Our special price.....\$7.10

No. 7697. Eb Alto is precisely the same as No. 7696, but is additionally desirable by reason of its special finish of fine nickel-plating throughout. Our special price.....\$8.95

No. 7698. Bb Tenor, Bell up, is precisely the same model as No. 7696 Eb Alto, illustrated above, and possesses by the same well-known manufacturer, and possesses all the requisite features of an high grade instrument. It is made of brass, with a superior finish, and fitted with music rack, German piston valves, German silver mouthpiece and water key. Weight, boxed, 9 lbs. Our special price.....\$8.95

No. 7699. Bb Tenor, Bell up, is the same as No. 7698 above, but is made additionally desirable by reason of its special finish of fine nickel-plating throughout. Our special price.....\$11.65

No. 7700. Bb Baritone, Bell up, is just the same model as No. 7699 Bb Tenor, illustrated above, and has the same superior principles of construction which render these instruments so easily distinguishable from the cheap articles on the market. Made of brass with a special finish, and fitted with music rack, German silver mouthpiece, German piston valves and water key. Weight, boxed, 10 lbs. Our special price.....\$10.65

No. 7701. Bb Baritone, Bell up, only differs from No. 7700 described above in the fact that it is elegantly nickel plated throughout and presents a very handsome appearance in addition to its superb quality of tone. Weight, boxed, 10 lbs. Our special price.....\$13.45

Our Special Eb Alto Trombone for \$6.95.



No. 7702. The Eb Alto Valve Trombone illustrated is of a quality seldom found in a retail store. We have special facilities for furnishing unusual value in band instruments, and we only ask the privilege of sending you this splendid trombone to try. It is made of brass, finely finished and furnished with German silver mouthpiece, German piston valves, water key and music rack. Our special price.....\$6.95

No. 7703. Eb Valve Trombone is just the same as No. 7702, but is extra heavily nickel plated and is especially beautiful in model and finish. Our special price.....\$9.95

Our \$15 Bb Tenor Trombone for \$9.15.



No. 7705. The Bb Tenor Valve Trombone, illustrated above is a special quality instrument that is made usually desirable by reason of the most exacting care used in its construction. We take great pleasure in assuring intending purchasers that in sending for it they may expect nothing less than the best that the workmen of long experience can produce. It is expertly brass and fitted with music rack, German silver mouthpiece, German piston valves and water key. Weight, boxed, 9 lbs. Our special price.....\$9.15

No. 7706. Bb Tenor Valve Trombone is just like No. 7705, above, in every respect, except that it is beautifully nickel plated throughout. Our special price.....\$11.15

Our Special \$7.95 Eb Alto Slide Trombone.



No. 7707. This Eb Alto or Bb Tenor Slide Trombone is made expressly for our best trade by the leading French manufacturer. It is one of the best made and will give the purchaser entire satisfaction in tone, quality and finish. It is made of brass, complete with water key, German silver mouthpiece and music rack. Weight, boxed, 8 lbs. Our special price.....\$7.95

No. 7708. Eb Alto or Bb Tenor Slide Trombone, is precisely the same instrument as No. 7707 illustrated and described above, but is finely nickel plated throughout. Weight, boxed, 8 lbs. Our special price.....\$10.65

Bb Bass.

No. 7709. Bb Bass, Bell up is the same model as No. 7696, Eb Alto illustrated above. It is of course much larger and weighs, boxed, 15 lbs. This instrument is one that will please the most critical judge, and we shall be only too glad to send it C. O. D. subject to examination, on our liberal terms, to any intending purchaser. It is fitted with music rack, German silver mouthpiece, German piston valves and water key.

No. 7710. Bb Bass, Bell up, has all the features of No. 7709 above, but is handsomely nickel plated throughout. Weight, boxed, 15 lbs. Our special price.....\$14.60

Our \$16.25 Eb Bass.



No. 7711. The Eb Bass illustrated is made of brass, with a very fine finish. It is complete with music rack, German silver mouthpiece, German piston valves and water key. Weight, boxed, 18 lbs. We shall take pleasure in sending this elegant instrument to any intending purchaser for examination on our liberal C. O. D. terms. Every customer is invariably surprised at the unusual value, finding it equal to any Eb Bass instrument in the retail market. Our special price.....\$16.25

No. 7712. Eb Bass is precisely the same instrument illustrated and described above, but has added value by reason of the full nickel plating throughout. Weight, boxed, 18 lbs. Our special price.....\$22.50

No. 7713. Eb Contra Bass. Is a superb instrument with a rich, round, powerful tone of remarkable purity. Every purchaser has expressed great delight with the unusual value they have received. This instrument is made of brass, with a fine finish, and fitted with music rack, German piston valves, German silver mouthpiece and water key. Weight, boxed, 22 lbs. Our special price.....\$27.50

No. 7714. Eb Contra Bass. Only differs from No. 7713 described above in the fact that it is fully nickel plated throughout. Weight, boxed, 22 lbs. Our special price.....\$33.75

Our Celebrated French Light Action Silver Piston Band Instruments.

Our \$6.40 Eb Cornet.



No. 7715. Eb Cornet is fitted with the celebrated French Light Action Silver Piston valves, and is an instrument of acknowledged superior quality over the many imitations on the market. Finely made of brass with a handsome finish and a handsome music rack. This instrument has German silver mouthpiece and water key. Weight, boxed, 6 pounds. Our special price.....\$6.40

No. 7716. Eb Cornet is in every way the same as No. 7715 illustrated and described above, but is finely nickel plated throughout. Weight, boxed, 6 pounds. Our special price.....\$7.40

WHEN THE TIME COMES
That we have to misrepresent our goods in order to sell them
WE SHALL GO OUT OF BUSINESS.

IT IS BETTER FOR YOU

To pay the freight than to pay a profit on the freight. You may not know it, but it is a fact that the dealer adds his profit, not to the cost of the goods themselves, but to the cost of the goods, WITH THE FREIGHT ADDED.

ALL WE ASK IS A FAIR CHANCE AND WE ARE BOUND TO HAVE YOUR PATRONAGE. WE ARE WILLING TO SEND OUR GOODS C. O. D., ON LIBERAL TERMS, AND IF THE GOODS DON'T SUIT YOU LOSE NOTHING.

Here is the second page for 1897. There is no brand name yet, but they do mention Germany and France, so these are likely the sources for these early instruments.

SEARS, ROEBUCK & CO., (Incorporated), Cheapest Supply House on Earth, Chicago.

Our Celebrated \$6.55 Bb Cornet.

Retails at \$12.

No. 7718. Bb Cornet is one of the best productions of a factory noted for the excellence of their instruments. It is made of beautifully finished brass, and is fitted with the popular Light Action silver piston valve. The mouthpiece is of German silver, and the cornet is complete with water key and music rack. Weight, boxed, 7 pounds. Our Special Price.....\$6.55

No. 7719. Bb Cornet is the same as No. 7718 above illustrated and described, but is handsomely nickel plated. Weight, boxed, 7 pounds. Our special price, \$7.55

Our \$10.45 Solo Eb Alto.

No. 7721. Solo Eb Alto, as illustrated, is seldom retailed at less than \$18, and more usually at \$30. By our economic system we are able to cut off all middlemen's profits and make a price no retail dealer can even approach. This elegant instrument is made of brass and has the Light Action silver piston valves, of peculiarly advantageous construction. We fit it also with German silver mouthpiece, water key and music rack. Weight, boxed, 6 lbs. Our Special Price.....\$10.45

No. 7722. Solo Eb Alto. Is very finely nickel plated, but otherwise the same exactly as No. 7721, illustrated and described above. Weight, boxed, 6 lbs. Our Special Price.....\$12.45

Our \$10.55 Eb Alto Trombone.

No. 7723. Eb Alto Valve Trombone, as shown in the illustration, is a special instrument designed to meet the demands of professionals, as well as of amateurs. It is very finely made of brass, with a handsome finish. The valves are the French Light Action silver piston valves. We fit the instrument with water key and German silver mouthpiece. We also furnish free a fine music rack. Weight, boxed, 9 lbs. Our special price.....\$10.55

No. 7724. Eb Alto Valve Trombone is exactly the same as No. 7723, described above, but is finished and extra nickel plated throughout. Weight, boxed, 9 lbs. Our special price.....\$12.55

Our Bb Tenor Valve Trombone for \$12.60.

No. 7725. Bb Tenor Trombone is precisely the same model as our Eb Alto Trombone illustrated above and is as beautiful as well as splendidly toned instrument. It is made by high class workmen who thoroughly understand the scientific construction of musical instruments. It is of brass, finely finished and is fitted with water key and German silver mouthpiece. An additional desirable feature with this trombone is the celebrated Light Action silver piston valves. We furnish with each instrument a fine music rack. Weight boxed 10 pounds. Our special price.....\$12.60

No. 7726. Bb Tenor Trombone is the same as No. 7725 illustrated above, but is finely nickel plated throughout. Weight, boxed, about 10 pounds. Our special price.....\$14.95

No. 7727. Bb Baritone Valve Trombone is the same style and model as No. 7723 Eb Alto, illustrated. It is made of brass and has the very desirable Light Action silver piston valves, and is fitted with water key and German silver mouthpiece. We also furnish music rack free with each instrument. Any intending purchaser can examine this improved French Trombone before paying for it. We ship on the most liberal terms and give every opportunity to be satisfied that the instrument is just as we represent it and satisfactory in every way. Weight, boxed, 11 lbs. Our special price.....\$12.55

No. 7728. Bb Baritone Valve Trombone is very finely nickel plated, but otherwise the same in every respect as No. 7727, described above. Weight, boxed, 11 lbs. Our special price.....\$16.55

No. 7730. Eb Alto, bell up. This is a special instrument designed particularly for experts, and made of brass with the utmost care. It is made by one of the most celebrated French manufacturers, and is the improved model. The Light Action silver pistons are a very valuable feature. The instrument is fitted with water key, German silver mouthpiece, and music rack. Weight boxed, 8 lbs. Our Special Price.....\$10.50

No. 7731. Eb Alto, bell up, is precisely like No. 7730, illustrated and described, but is beautifully nickel plated throughout. Weight, boxed, 8 lbs. Our Special Price.....\$12.50

No. 7732. Bb Tenor, with bell up, has had the utmost care bestowed upon it to produce an instrument as near perfect as the hand of man can make it. The tone is unexcelled in purity and power. The instrument is made of finely finished brass and has the celebrated Light Action silver pistons. The model is the improved style of French design and manufacture. Fitted with German silver mouthpiece, water key and music rack. Weight, boxed, 10 lbs. Our special price.....\$12.50

No. 7733. Bb Tenor, with bell up, is just like No. 7732, illustrated and described above, but is made additionally attractive and valuable by being nickel plated throughout. Our special price.....\$14.95

No. 7734. Bb Baritone, bell up, is just the same style and model as No. 7732 Bb Tenor illustrated and described above. Made of brass beautifully finished, the improved model with Light Action of French design and manufacture. This action has silver pistons, and is especially sought after by professionals. We fit the instrument with German silver mouthpiece, water key and fine music rack; weight boxed 11 pounds. Our special price.....\$12.75

No. 7735. Bb Baritone, bell up, is just the same as No. 7734 above described, but is very finely nickel plated; weight boxed 11 pounds. Our special price \$16.70

No. 7737. Bb Bass. Improved Model, light action with silver pistons, is just the same style and model as No. 7732 Bb Tenor, illustrated above. It is made of brass, finely finished and fitted with German silver mouthpiece, water key and music rack. This elegant instrument is the best French manufacture and made especially for best trade. We ship this instrument on our liberal terms. C.O.D., subject to examination. A personal examination will assure the most critical judge that we effect a remarkable saving in the line of band instruments of highest grade. Weight, boxed, 16 lbs. Our special price.....\$16.10

No. 7738. Bb Bass is the same instrument as No. 7737, above described, but is an unusual quality and very finely nickel plated throughout. Price.....\$19.10

No. 7740. Eb Bass is such an instrument as cannot be found in any retail store outside of large cities, and where it can be found it retails at from \$40 to \$45. We import it direct from France and are in a position to offer it at less than the retailer can buy. It has light action, with silver pistons, and is the improved model. We fit it with German silver mouthpiece and music rack, made of brass. Handsomely finished. Weight, boxed, 25 lbs. Our Special Price.....\$22.95

No. 7741. Eb Bass, is the same instrument as No. 7740, illustrated and described above, but is finely nickel plated. Our Special Price.....\$26.95

No. 7742. Eb Contra Bass is precisely the same model and style as No. 7740, Eb Bass, illustrated and described above. It has the celebrated light action, with silver pistons, and is the improved model so popular with professionals. The finest factory in France will make up these instruments for us, and each one is made up there examined and tested before shipping. We thoroughly examined and tested before shipping. We fit it with German silver mouthpiece and water key, and also furnish free a fine music rack. This instrument is made of brass, elegantly finished. Weight, boxed, 30 lbs. We send any instrument discount when cash examination or allow 3 per cent. discount when cash accompanies order. Our special price.....\$34.35

No. 7743. Eb Contra bass, only differs in description from No. 7742, above, in the fact that it is elegantly nickel plated, and hence a much more valuable instrument. Our special price.....\$39.95

Solo Bb Cornets.

No. 7744. Bb Cornet, brass long model, German silver, light action, French piston valves, water key, German silver mouthpiece, "A" set piece. A superb instrument. Price.....\$8.50

No. 7745. Bb Cornet. Same as above. Weight, boxed, 7 pounds. \$10.25

No. 7746. Bb Cornet, light action, improved model, French manufacture, extra quality, richly mounted with figured metal. German silver pistons and mouthpiece, with double water keys and "A" set piece. Brass.....\$18.00

No. 7747. Bb Cornet, same style as No. 7746. Nickel plated. Each.....\$20.00



No. 7732.

Solo "C" Cornets.

No. 7748. "C" Cornets, brass, improved model, French manufacture, light action, German silver piston valves, with water key, extra Bb crook. Each.....\$8.50

No. 7749. "C" Cornet, same style as No. 7748. Nickel plated. Each.....\$10.25

NOTE.—We guarantee our band instruments to be in perfect condition, as each one is thoroughly examined by an experienced workman before being shipped.

Bugles.

No. 7750. The Officers Bugle, made of brass as finely finished, key of C; weight boxed 5 pounds. Our special price.....\$1.40

No. 7751. Same, finely nickel plated. Our special price.....\$2.15



No. 7752.

No. 7752. Cavalry Bugle, brass, key of F, weight boxed 6 pounds. Our special price \$2.00

No. 7753. Same, nickel plated.....\$2.65

No. 7754. Artillery Bugle, brass, key of G; weight boxed 6 pounds. Our special price.....\$2.65

No. 7755. Same, finely nickel plated. Our special price.....\$3.30



No. 7756.

No. 7756. Infantry Bugle; brass; key of C with Bb crook. Weight, boxed, 6 lbs. Our Special Price.....\$2.55

No. 7757. Same nickel plated. Our Special Price.....\$3.25

Bicycle Bugles.

No. 7758. Bicycle Bugles; brass, with chain. Weight boxed, 5 lbs. Our Special Price.....\$1.55

No. 7759. Same, nickel plated. Our Special Price.....\$2.15

Hunting Horns.

No. 7761. Hunting Horns; brass. One turn. Each.....\$1.00

No. 7762. Hunting Horns; brass; three turns. Each.....\$1.50



No. 7761.

MISCELLANEOUS MUSICAL INSTRUMENTS.

Jews' Harps.

No. 7765. Jews' Harp. Common old style pattern, as illustrated; good quality. Weight, 2 to 3 oz. Each.....\$0.65

No. 7766. Jews' Harp. White metal frames, fancy file finished. Medium size.....\$0.10

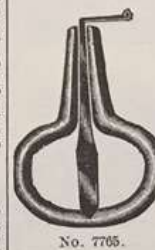
Large size.....0.12

Extra Large size.....0.30

No. 7768. Smith's Iron Frame Jews' Harp, plated, brass tipped tongues. 2 1/4 inch frame. Each.....\$0.15

No. 7769. Same, 3 inch frame. Each.....\$0.18

No. 7771. Smith's "Jumbo" Jews' Harp, 3 1/4 inch iron frame. Each.....\$0.40



No. 7765.

Whether you buy a Jew's Harp or a Piano, your order will receive the same attention.

No. 7773. Jew's Harp. Horseshoe pattern, as illustrated, 2 1/4 inch plated iron frame, steel tongue. Weight, 2 oz. Each.....\$0.10

No. 7775. English fancy pattern, with 2 1/4 inch frame. Weight, 2 oz. Each.....\$0.10



No. 7773.

The list of Music Folios and Instruction Books is very complete. You will find them several pages farther along.

EVERY ARTICLE WE SHIP IS CAREFULLY INSPECTED, AND PASSES THROUGH THE HANDS OF THREE CHECKERS BEFORE IT GOES OUT. WE GUARD AGAINST ERRORS WITH THE UTMOST CARE.

By the Fall of 1900, Sears was offering the Marceau brand.

THE CELEBRATED MARCEAU BAND INSTRUMENTS

WE ARE SOLE AGENTS FOR THE UNITED STATES.

We direct the attention of every band leader, every orchestra leader, in fact every player of a band instrument to the wonderful line which we illustrate in every respect. They are the improved short model, the cheapest, possibly consistent with the quality of any instrument in the market, but the most of these are made by Marceau & Co., of Paris, manufacturers with a reputation second to none for high class goods.

DO NOT BE DECEIVED by retail dealers who claim to be offering Marceau instruments. They can only be obtained through us as sole agents. Do not be deceived by retail dealers who offer inferior instruments, saying that they are just as good as the Marceus.

WE NOT ONLY COVER EACH INSTRUMENT with a binding guarantee that its workmanship is of the highest quality, model, finish and workmanlike, and if any is found not fully up to representation it may be returned to us at our expense and money refunded less the freight and shipping on the most liberal terms, but the conditions of which you can send \$1.00 with order and the instrument subjected will be shipped to your express office C. O. D. subject to examination and approval. Pay the balance with express charges to express agent when you have seen and examined the instrument and found it exactly as represented.

FREE WITH EACH INSTRUMENT. We send with each instrument a German or a complete instruction book, by the use of which anyone can learn to play without the aid of a teacher. Remember, these instruments are made with genuine German silver piston valves and are the best French made with light action. Most cities in mind when comparing one instrument with others of cheap make inferior pieces, which are even sold at much higher prices than the **MARCEAU BAND** instruments. All instruments are fitted with the latest kind of pump action, all action which no reputable musician will have in his instrument.

To show the confidence we have in the superior quality of the **MARCEAU BAND INSTRUMENTS** we will allow the instrument to be returned from a five day trial if not found exactly as represented and entirely satisfactory.

Marceau Eb Cornets. The many musicians who have testified to the wonderful quality of the Eb cornets have not said all that can be said in its praise. An adequate idea of the value which you can only be had by a personal examination and trial. It is really given you an instrument, short model, the best and superior workmanlike which grade brass instrument, short model. German silver light action piston valves, music rack and water key. Shipping weight, 7 pounds. No. 23207. Our special price, \$12.00. No. 23207. Same as above, finely nickel plated. \$14.75.

Marceau Bb Cornets. No. 23209 In addition to the German silver mouthpiece, piece and music rack, this special cornet is fitted with genuine French piston valves, the lightest action made. We ship on our regular liberal C. O. D. terms. Our special price, all brass. \$12.00. No. 23210 The Marceau. Same elegant Bb Cornet as No. 23209 above, but finely nickel plated throughout and elegantly finished. Our special price, \$14.75.

Marceau Double Water Key Bb Cornet. No. 23211 This model is similar to the famous No. 23209, but is made of a much better grade of brass, which temper has better joints and better valves and possible French action. German silver piston valves and double water key. Our special price, \$12.75. No. 23214. Nickel plated brass. Shipping weight, 7.75. Finely nickel plated and polished. Our special price, \$14.75. Shipping weight, 7 pounds.

Marceau C Cornet for \$7.95. No. 23215 By using a C Cornet the music does not have to be transposed as with the Bb Cornet. A song with piano accompaniment is played just as written. The improved short model is the most desirable and this pattern is particularly excellent. In workmanlike and tone it far exceeds the cheap instruments sold by retail dealers at other 50 cent above our price. It is fitted with French light action, German silver piston valves, and is furnished complete with German silver mouthpiece, water key and music rack. The cornet is made of best brass, harmoniously finished, and lacquered in pattern. Improved short model and perfect in tone. Our special price, \$7.95. No. 23216 Marceau French the Marceau C Cornet exactly the same as No. 23215 above, but finely nickel plated throughout. Our price, \$9.95. Shipping weight, 7 pounds.

Artist's Model Double Water Key Bb Cornet. No. 23218 In addition to the German silver mouthpiece, double water key and music rack, it is fitted with genuine French piston valves, the light piston valves made. Shipping weight, 7 pounds. Our special price, all brass. \$14.75. No. 23219 The Marceau Bb Cornet. Same as No. 23218 above, but especially nickel plated and finished. Our special price, \$18.25.

Marceau AA Grade Artist's Model Double Bb Cornet. In appearance this cornet is like No. 23218 above, but is made of a much better grade of brass, properly tempered, polished and lacquered. German silver piston valves, double water key, and is furnished complete with a set piston valves, music rack and instruction book. Our special price, all brass. \$18.25. No. 23221 Same description as No. 23218, but is hand made, plated and polished. Shipping weight, 7 pounds. Our special price, \$21.00.

Marceau Solo Eb Alto. No. 23222 The Marceau Solo Eb Alto is the most desirable instrument with musicians of every reputation. We furnish with German silver mouthpiece and music rack. Price, all brass. No. 23223 We furnish the Marceau Solo Eb Alto same as above, but finely nickel plated. Shipping weight, 9 lbs. Our special price, \$24.45.

Marceau Eb Bass. No. 23224 This instrument is of the finest French manufacture, extra light action, improved French piston valves, fitted with genuine French piston valves, German silver mouthpiece and music rack. It is made of the finest polished brass, beautifully finished, and has instrument of the highest quality by artist and another style. Our special price in all brass. \$24.45. No. 23225 The Marceau Eb Alto Trombone, price the same as No. 23224 above, but finely nickel plated and elegantly finished. Our special price, \$27.00.

The Marceau Eb Alto Trombones. No. 23224 This instrument is of the finest French manufacture, extra light action, improved French piston valves, fitted with genuine French piston valves, German silver mouthpiece and music rack. It is made of the finest polished brass, beautifully finished, and has instrument of the highest quality by artist and another style. Our special price in all brass. \$24.45. No. 23225 The Marceau Eb Alto Trombone, price the same as No. 23224 above, but finely nickel plated and elegantly finished. Our special price, \$27.00.

The Marceau Bb Tenor Trombones. No. 23226 This trombone is in addition to the German silver mouthpiece and music rack for lightness of action. The model, pattern and workmanship of this instrument is of the highest quality. Our special price in all brass. \$27.00. No. 23227 The Marceau Bb Tenor Trombone, price the same as No. 23226 above, but finely nickel plated throughout and hand made polished. Our special price, \$30.00.

The Marceau Bb Baritone Trombones. No. 23228 This trombone is made of all brass, very handily finished throughout. It is the best model of best French workmanship, extra light action, French piston valves, the best piston valves there are extra light action. French piston valves, the best and made that are made. It is fitted with German silver mouthpiece and music rack. There is nothing in this instrument but what is equal to the best that is made. Our special price in all brass. \$30.00. No. 23229 The Marceau Bb Baritone Trombone, same as above, but finely nickel plated throughout and handily finished in the best and most workmanlike manner. Our special price, \$32.00.

Marceau Side Trombones. Our special prices are as follows: No. 23230 Eb Alto Side Trombone, all brass, highly polished. \$10.00. No. 23231 Eb Alto Side Trombone, nickel plated. \$10.00. No. 23232 Bb Tenor Side Trombone, finely nickel plated. \$10.00.

Marceau Eb Altos. No. 23233 Marceau Eb Alto. Best French manufacture, the improved model and has the light action genuine French piston valves. Same as complete with German silver mouthpiece and music rack. Our special price, in all brass. \$11.00. No. 23234 The Marceau Eb Alto, exactly the same as No. 23233 above, but finely nickel plated. Our special price, \$13.00.

Marceau Eb Tenors. This Eb Tenor is made of finely polished brass, is fitted with German silver mouthpiece and music rack, finest French make. Our special price, \$13.15. No. 23235 The Marceau Eb Tenor, just the same as No. 23234 above, but finely nickel plated throughout. Our special price, \$16.15.

Marceau Eb Bass. The Marceau Eb Bass, exactly like illustration. It is made of the finest French manufacture, the improved model and has the light action genuine French piston valves. Same as complete with German silver mouthpiece and music rack. \$24.45. It is made of the finest polished brass, but nickel plated. \$28.00. Members of bands already formed, and all who contemplate organization, to the Marceau Eb Bass before contracting for their instruments, as we save money and furnish the best quality of instruments at a lower price than any other American maker of High Grade Instruments.

PLEASE TO CONSULT US FIRST. We furnish a variety of combinations for Bands, and we can guarantee the proper assortment of instruments:

BAND OF 8.	BAND OF 7.	BAND OF 8.	BAND OF 10.	BAND OF 11.	BAND OF 11.
1 Eb Cornet	1 Eb Cornet	2 Eb Cornets	3 Eb Cornets	3 Eb Cornets	3 Eb Cornets
2 Bb Cornets	2 Bb Cornets	2 Bb Cornets	2 Bb Cornets	2 Bb Cornets	2 Bb Cornets
2 Eb Altos	2 Eb Altos	2 Eb Altos	2 Eb Altos	2 Eb Altos	2 Eb Altos
1 Bb Tenor	1 Bb Tenor	1 Bb Tenor	1 Bb Tenor	1 Bb Tenor	1 Bb Tenor
1 Eb Bass	1 Eb Bass	1 Eb Bass	1 Eb Bass	1 Eb Bass	1 Eb Bass
BAND OF 12.	BAND OF 13.	BAND OF 14.	BAND OF 15.	BAND OF 16.	BAND OF 17.
2 Eb Cornets	2 Eb Cornets	2 Eb Cornets	2 Eb Cornets	2 Eb Cornets	2 Eb Cornets
2 Bb Cornets	2 Bb Cornets	2 Bb Cornets	2 Bb Cornets	2 Bb Cornets	2 Bb Cornets
2 Eb Altos	2 Eb Altos	2 Eb Altos	2 Eb Altos	2 Eb Altos	2 Eb Altos
2 Bb Tenors	2 Bb Tenors	2 Bb Tenors	2 Bb Tenors	2 Bb Tenors	2 Bb Tenors
2 Bb Baritones	2 Bb Baritones	2 Bb Baritones	2 Bb Baritones	2 Bb Baritones	2 Bb Baritones
1 Bb Bass	1 Bb Bass	1 Bb Bass	1 Bb Bass	1 Bb Bass	1 Bb Bass

The name sounds French, but don't let that fool you. These were made by Bohland & Fuchs of Graslitz, Austria (now Kraslice, Czech Republic). Many can be found with a "B&F" stamp or other markings that they used, such as a small anchor. They were the cheap imports of the day.

Marceau & Cie cornet c.1900.



The World Renowned Dupont



WE HAVE secured the agency of the United States for the **WORLD RENOWNED**
DUPONT BAND INSTRUMENTS,
 THE HIGHEST OF ALL HIGH GRADE BRASS BAND INSTRUMENTS.
 The genuine well known DUPONT make, the very acme of excellence in brass band instrument manufacture.

WE HAVE BEEN ENCOURAGED TO PLACE THIS LINE OF INSTRUMENTS BEFORE OUR CUSTOMERS by reason of the instant success and universal satisfaction of the celebrated Marceau Instruments, and as it is our constant endeavor to make our lines as complete as possible, to give our customers the benefit of the very highest grade goods it is possible to produce in any department of merchandise.

WE HAVE SECURED AND ACCEPTED THE SALE OF THIS DUPONT MAKE.

HOW THE WORLD RENOWNED DUPONT BAND INSTRUMENTS ARE MADE.

THE BRASS the most important feature, is of the very best quality. So much depends upon the tempering of the brass and in the Dupont instruments the brass is tempered just to that point which makes it absolutely perfect as a medium for the transmission of vibration and sound. This point has been arrived at by years of experience, and gradually in-rolled until it is practically seamless, and gradually increases in size from the mouthpiece to the bell, with no abrupt turn. This gives every instrument a most graceful shape. There are no sharp turns even in passing through the valves, nor from the valves into the valve slides and back. These two effects make it possible for the amateur to produce quite as good tone as the professional performer.

THE VALVES are without fault, and there is no valve made that will operate more quickly or lightly. The valve tube is quite heavy, which is necessary to afford proper protection from any pressure or blow to which it might be subjected. This point is very important and valuable, as any musician will readily understand that the least indentation or impression made upon this part renders the instrument useless. As no passage can be rendered with any degree of rapidity and accuracy. The valve piston is made of pure German silver and is carefully ground into the valve tube, making it perfectly air tight and with the least possible friction. Perfect cleanliness, freedom from all oil, and proper lubrication with saliva make these valves the very best that are made, and will admit of the execution of the most rapid and difficult passages with perfect freedom, clearness and distinctiveness of each and every note.

EXTRA PRECAUTION is taken in making the joints so that they are very strong, perfectly air tight and that no obstruction is left upon the inside of the tube that would hinder the passage of air. Very neat and attractive reinforcing bands are used at the end of each valve slide, which not only adds to the appearance of the instrument, but makes those parts much stronger and less liable to become dented. All instruments are heavily braced at all points where any possibility of bending or breaking might occur. The bell upright instruments have a heavy reinforcement at the lower bend, which affords protection when the instrument is set upon the floor.

TEN DAYS' TRIAL. ANY DUPONT INSTRUMENT WHICH DOES NOT PROVE ENTIRELY SATISFACTORY AFTER A TRIAL OF TEN DAYS CAN BE RETURNED AND MONEY WILL BE REFUNDED.

ON THE PRECEDING PAGE we call the attention of everyone interested in band instruments to our celebrated Marceau instruments that we have run with such success for several years, the instruments that have built up our trade among musicians, that have given us a reputation among amateur and professional band players alike for supplying the best instruments to be found in this market at anything like our prices; and for the first season we present on this and the opposite page a complete line of what we consider, and what professional bandmen everywhere will recognize, as a still higher grade of instruments, a still better instrument for volume and beauty of tone, finish and ease of operation, the line of **BRASS BAND INSTRUMENTS MADE BY M. DUPONT, OF PARIS, FRANCE,** and for which we have secured the sole and exclusive agency for the United States.

OUR PRICES are extremely moderate, while these instruments are the highest grade in the world. It is possible to buy higher priced instruments from retail dealers, but it is not possible to buy better instruments. We sell Dupont Band Instruments on the same small margin of profit that we sell other and less expensive goods, and for this reason our prices on this, the finest line of instruments made, compare favorably with the prices asked by dealers generally for inferior makes of instruments. The prices of many other makes of band instruments are so enormously high mostly by reason of expensive engraving, which adds nothing to the actual value of the instrument.

THE MODEL OF THESE INSTRUMENTS is the result of much study and respect to appearance as well as to the shape that would allow the best possible results musically. The Valve Trombones are the new long model and are indeed handsome instruments, the tone of the Bb Tenor being of exceptional quality and brilliancy and its tone can hardly be distinguished from the rich tones of the Slide Trombone. Each instrument is provided with a silver plated mouthpiece and a very strong music rack. The Bb Cornets are furnished with an A set piece for use in orchestra or solo playing. The C Cornet, which is intended for playing Church, Sunday School and all vocal music without transposition, is provided with a Bb Crook, which makes it equally as useful in brass bands as in Church or Sunday School.

- We furnish these instruments in four different styles of finish:
- Finish No. 1—Highly polished brass.
 - Finish No. 2—Highly burnished nickel plate.
 - Finish No. 3—Triple silver plate, satin finish.
 - Finish No. 4—Triple silver plate, burnished.

SEE PRICE LIST ON OPPOSITE PAGE.

When ordering be sure to state which finish is desired.

FOR AMATEUR OR PROFESSIONAL we cannot recommend any band instruments more highly than this, the DUPONT line. We feel positive that any one who orders one of these instruments and appreciates a fine instrument will be delighted with his purchase. We sell these goods as we do everything quoted in this catalogue, under the guarantee that if they do not prove perfectly satisfactory and logical, as we represent them to be, we will immediately refund the money. We direct the attention of everyone interested in band instruments to this unsurpassed line. Those who are organizing bands cannot do better than to make their selection from these pages, if they desire the most satisfactory and lasting high grade instruments. The individual player who wants to own the finest instrument made will make no mistake to select a DUPONT. every DUPONT instrument is put out under our blinding **UNDERSTAND**, guarantee to give perfect satisfaction, or we stand ready to immediately refund your money.

DOES NOT PROVE ENTIRELY SATISFACTORY AFTER A TRIAL ready to immediately refund your money.



PRICE LIST.

IN ORDERING BE SURE AND STATE FINISH WANTED.

- Dupont Eb Cornet.**
 No. 12R3250
 Finish No. 1..... \$ 8.25
 Finish No. 2..... 9.25
 Finish No. 3..... 13.95
 Finish No. 4..... 14.55
- Dupont Bb Cornets.**
 No. 12R3252 Single water key.
 Finish No. 1..... \$ 9.45
 Finish No. 2..... 10.45
 Finish No. 3..... 15.25
 Finish No. 4..... 16.70
- No. 12R3254 Double water key with A set piece and C attachment.
 Finish No. 1..... \$14.45
 Finish No. 2..... 15.45
 Finish No. 3..... 20.30
 Finish No. 4..... 22.25
- No. 12R3256 A Cornet for Leaders. Double water key. Ornamented trimmings, very heavily braced. A cornet for artists and professionals.
 Finish No. 1..... \$15.45
 Finish No. 2..... 16.45
 Finish No. 3..... 21.45
 Finish No. 4..... 23.35
- Dupont C Cornet.**
 No. 12R3258 Single water key.
 Finish No. 1..... \$ 9.85
 Finish No. 2..... 10.85
 Finish No. 3..... 15.75
 Finish No. 4..... 17.65
- Dupont Altos.**
 No. 12R3270 Solo alto, bell front.
 Finish No. 1..... \$13.30
 Finish No. 2..... 15.20
 Finish No. 3..... 22.55
 Finish No. 4..... 26.65
- No. 12R3272 Bell upright.
 Finish No. 1..... \$13.35
 Finish No. 2..... 15.25
 Finish No. 3..... 22.60
 Finish No. 4..... 26.70
- No. 12R3274 Concert Alto in key of F, with slides for Eb, D and C. French Horn Model. May be used in orchestra as well as in brass bands.
 Finish No. 1..... \$31.85
 Finish No. 2..... 33.95
 Finish No. 3..... 41.90
 Finish No. 4..... 44.55

- Dupont Bb Tenor.**
 No. 12R3276 Bell upright.
 Finish No. 1..... \$14.85
 Finish No. 2..... 17.35
 Finish No. 3..... 25.20
 Finish No. 4..... 30.25
- Dupont Bb Baritone.**
 No. 12R3278 Bell upright.
 Finish No. 1..... \$17.95
 Finish No. 2..... 20.70
 Finish No. 3..... 29.65
 Finish No. 4..... 35.10
- Dupont Basses.**
 No. 12R3279 Bb Bass. Bell upright.
 Finish No. 1..... \$20.55
 Finish No. 2..... 23.80
 Finish No. 3..... 35.85
 Finish No. 4..... 42.65
- No. 12R3280 Eb Bass. Bell upright.
 Finish No. 1..... \$26.15
 Finish No. 2..... 29.90
 Finish No. 3..... 43.15
 Finish No. 4..... 53.65
- No. 12R3282 Eb Contra Bass. Bell upright. Extra large size.
 Finish No. 1..... \$28.45
 Finish No. 2..... 32.40
 Finish No. 3..... 50.65
 Finish No. 4..... 58.15

- Dupont Trombones.**
 No. 12R3290 Eb Alto Valve Trombone. Bell front.
 Finish No. 1..... \$13.40
 Finish No. 2..... 15.30
 Finish No. 3..... 22.65
 Finish No. 4..... 26.75
- No. 12R3292 Bb Tenor Valve Trombone. Bell front.
 Finish No. 1..... \$14.70
 Finish No. 2..... 17.20
 Finish No. 3..... 25.05
 Finish No. 4..... 30.10
- No. 12R3294 Bb Baritone Valve Trombone. Bell front.
 Finish No. 1..... \$17.90
 Finish No. 2..... 20.65
 Finish No. 3..... 29.60
 Finish No. 4..... 34.95
- No. 12R3296 Eb Alto Slide Trombone.
 Finish No. 1..... \$ 8.25
 Finish No. 2..... 10.25
 Finish No. 3..... 14.55
 Finish No. 4..... 16.60
- No. 12R3298 Bb Tenor Slide Trombone.
 Finish No. 1..... \$ 9.35
 Finish No. 2..... 11.35
 Finish No. 3..... 15.65
 Finish No. 4..... 17.75

BAND OF 6	BAND OF 7	BAND OF 8	BAND OF 9	BAND OF 10	BAND OF 11
1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.
1 Bb Cornet.	2 Bb Cornets.	2 Bb Cornets.	2 Bb Cornets.	3 Bb Cornets.	4 Bb Cornets.
1 Eb Alto.	1 Eb Alto.	2 Eb Altos.	2 Eb Altos.	2 Eb Altos.	3 Eb Altos.
1 Bb Tenor.	1 Bb Tenor.	1 Bb Tenor.	2 Bb Tenors.	2 Bb Tenors.	2 Bb Tenors.
1 Bb Baritone.	1 Bb Baritone.	1 Bb Baritone.	1 Bb Baritone.	1 Bb Baritone.	1 Bb Baritone.
1 Eb Bass.	1 Eb Bass.	1 Eb Bass.	1 Eb Bass.	1 Eb Bass.	1 Eb Bass.
BAND OF 12	BAND OF 13	BAND OF 14	BAND OF 15	BAND OF 16	BAND OF 17
1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.	1 Eb Cornet.
4 Bb Cornets.	4 Bb Cornets.	5 Bb Cornets.	5 Bb Cornets.	5 Bb Cornets.	6 Bb Cornets.
2 Eb Altos.	3 Eb Altos.	3 Eb Altos.	3 Eb Altos.	3 Eb Altos.	3 Eb Altos.
2 Bb Tenors.	2 Bb Tenors.	2 Bb Tenors.	2 Bb Tenors.	2 Bb Tenors.	2 Bb Tenors.
1 Bb Baritone.	1 Bb Baritone.	1 Bb Baritone.	1 Bb Baritone.	2 Bb Baritones.	2 Bb Baritones.
1 Bb Bass.	1 Bb Bass.	1 Bb Bass.	1 Bb Bass.	1 Bb Bass.	1 Bb Bass.
1 Eb Bass.	1 Eb Bass.	1 Eb Bass.	2 Eb Basses.	2 Eb Basses.	2 Eb Basses.

We can furnish any of the above instruments ARTISTICALLY ENGRAVED and with GOLD BELL at a very slight additional expense. PRICES FURNISHED UPON APPLICATION.

WE FREE FURNISH with each instrument, a copy of the "Professional Musician's Handbook."

I am missing the Marceau page mentioned here but they probably didn't change from the 1900 catalog. These Dupont models are called "Professional" but that's really stretching it. I doubt if any professionals used Sears instruments. The early Duponts may have been made by Couesnon of Paris. They were the world's largest manufacturer at the time and made imports for many companies. There was no actual maker in Paris named Dupont.

Here's a Dupont cornet that I had at one time which closely matches the catalog.



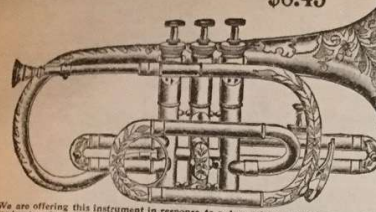
The 1908 catalog has the Lamoreaux brass instruments.

This is another fake French name used by Sears.



CATALOGUE No. 117.

Our Engraved Marceau Bb Cornet \$8.45

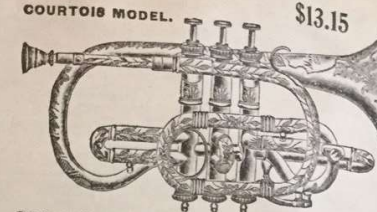


We are offering this instrument in response to a demand for a highly engraved Bb cornet at a moderate price. We can say, without fear of contradiction, that never before in the history of the band instrument business has a fully engraved Bb cornet been offered at as low a price as this. It is fitted with French piston light action valves, the model is very handsome and the instrument is very carefully and skillfully made. If you desire the making of this splendid instrument, and nothing but a very poor idea of the appearance of any other dealer and you will find at once that we are offering it to you at one-half the price generally charged throughout the country. Complete with "A" set piece and instruction book.

No. 12K7860	Brass, polished.	Price	8.45
No. 12K7861	Nickel plated.	Price	8.45
No. 12K7862	Silver plated, satin finish.	Price	8.45
No. 12K7863	Triple silver plated, polished.	Price	15.16

Our Engraved Double Water Key Marceau Cornet \$13.15

COURTOIS MODEL.



This is one of our double water key Marceau cornets, Courtois model, engraved beautifully in response to a demand for a cornet of handsome appearance and good tone at a moderate price. We are pioneers in offering instruments of this high grade at the reasonable price quoted below. Up to the time we began to offer these instruments to the public we were on all engraved band instruments were exceedingly high grade and were so good that we could furnish these beautifully engraved instruments at prices in many cases lower than the dealers could afford to make.

No. 12K7860	Brass, highly polished.	Price	13.15
No. 12K7861	Handicraft nickel plated.	Price	13.15
No. 12K7862	Triple silver plated, satin finish, gold bell.	Price	13.15
No. 12K7863	Triple silver plated, polished, with gold bell.	Price	19.85

Complete with "A" set piece and instruction book.

OUR ARTISTIC LINE OF LAMOREAUX INSTRUMENTS

UNQUESTIONABLY THE BEST AND MOST BEAUTIFUL LINE OF INSTRUMENTS ON THE MARKET.

In every industry, there is always one manufacturer who stands above all competitors, on account of the numerous valuable and special features in the articles of his production. In the musical instrument business, this manufacturer is the Lamoreaux Instrument Co. of Paris, France. The instruments made by the celebrated makers are models of perfection and Lamoreaux instruments are no exception. They are made of the finest materials and are finished with the most beautiful workmanship. The reason why we consider our instruments the very best that the market can produce is because of the fact that twenty-five years they have been engaged in the sole manufacture of cornets and trombones, and the wonderful skill of their mechanics under their personal supervision, of the quality of the materials, and the principles of sound, and of their model, we can state without fear of contradiction that the results are superior to any other instruments so perfect in tone and of such marvelous tone, unsurpassed or even equaled by any other make in the world.


NOTICE Since introducing these instruments in this country, the market has been flooded with cheap imitations making masters of no reputation whatsoever. They have copied our model, but their instruments lack tone, cone, and workmanship, which is the life of an instrument. **BEWARE OF THESE SPURIOUS SUBSTITUTES.**

Our New HIGH and LOW Pitch Cornet, Four in One, \$24.95

This splendid instrument is the finest cornet that we have so far offered to the public, and is improved exactly by us. It has many improvements, the most important of which is the screw device shown in the engraving for raising and lowering the pitch of the cornet. It is not necessary to carry around a Bb and A shank cornet, because the instrument is accurately tuned in Bb and in A. It is only necessary to reach down with the thumb of the right hand and push out the A slide by using the screw device shown in the engraving. By using the screw attachment shown in the engraving the pitch of the instrument can be regulated to the very finest shade of tone, and you have a Bb and A cornet complete without the use of shanks, which are liable at any time to get loose or their places. We furnish also with this instrument a set of low pitch slides for the cornet can be changed from high pitch by pulling out the Bb slides and inserting these slides in the instrument. As these slides are generally tuned in low pitch, and instruments of most all organizations are still in high pitch, thus compelling the performer to have two instruments in case he desires to play with a piano or orchestra. Special attention has been given to the valves so as to make them perfectly airtight and at the same time responsive to the touch, thus enabling you to perform the most difficult music with accuracy and precision. The bell of the instrument is handily engraved, as shown in the illustration, and the valve buttons are decorated with beautiful designs. This instrument is furnished complete in a fancy and gun covered case, lined with silk plush and all metal trimmings on this case are made of brass heavily nickel plated and burnished.

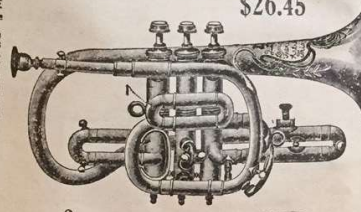
No. 12K7872	Brass, polished.	Price	24.95
No. 12K7873	Nickel plated.	Price	24.95
No. 12K7874	Silver plated, satin finish, with gold plated bell, highly burnished.	Price	26.20
No. 12K7875	Silver plated, polished, with gold plated bell, highly burnished.	Price	33.00

If interested in Lamoreaux Trombones, send for our Special Band Catalogue.



This illustration shows the screw regulating device with which the points can be seen as a shank.

OUR LAMOREAUX ARTIST TRIO CORNET \$26.45




PRACTICALLY SIX INSTRUMENTS IN ONE. THE LATEST AND POSITIVELY THE ONLY PRACTICAL INVENTION OF ITS KIND.

We present the latest invention in the market, a cornet which is perfect in the key of C, in the key of Bb and in the key of A, and can be played in high, as well as low pitch, and will be perfect in every key. Instruments of this nature have been brought to the market before, but fell short of the purpose for which they were intended. It was for the purpose of inventing an instrument which is not an experiment, but an assured success. The illustration given opposite shows the cornet adjusted to the key of C. That portion of the tuning slide and the tubing of the blind coil, by a very quick changing of the position of the tuning slide and the tubing of the blind coil, the instrument is immediately changed to the key of Bb. It becomes an A cornet, by using the A shank, same as on the regular Bb instrument. A very strong feature is also the fact that no matter in which key the performer may be playing, it is transformed from high pitch to low pitch, or vice versa, by the change of a little slide. Generally to obtain these results, not only the tuning slide, but also the individual slides corresponding with each piston. The advantage of this improved idea can be easily understood. The amateur, as well as the professional musician, will appreciate the importance of an instrument which will enable him to play in a variety of keys, and also to be able to change his cornet to suit the pitch of instruments played by the orchestra, or a choir, in the home, with a piano or organ without transposing the music. The quality of the material, and the highest of workmanship. This instrument is furnished complete in a fancy and gun covered case, lined with silk plush and all metal trimmings on this case are made of brass heavily nickel plated and burnished.

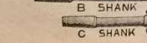
We furnish this cornet complete in a case of the same grade as we give with the Lamoreaux cornet quoted above. Do not be deceived by cheap substitutes.

No. 12K7883	Brass.	Price	26.45
No. 12K7884	Nickel plated.	Price	26.45
No. 12K7885	Silver plated, satin finish, with gold plated bell.	Price	31.95
No. 12K7886	Silver plated, polished, gold plated bell.	Price	34.55

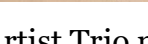
A SHANK




B SHANK



C SHANK



LOW PITCH SLIDE



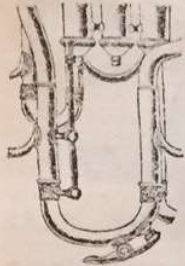
Lamoreaux Cornet matching Artist Trio model.



YOUR MONEY WILL BE IMMEDIATELY RETURNED TO YOU FOR ANY GOODS NOT PERFECTLY SATISFACTORY.

OUR SPLENDID LINE OF TOURVILLE & CO. BAND INSTRUMENTS

MADE BY TOURVILLE & CO., OF PARIS, FRANCE, AND THE ENTIRE LINE FITTED WITH MOTHER OF PEARL VALVE BUTTONS AND THE WONDERFUL TOURVILLE LOW PITCH ATTACHMENT.



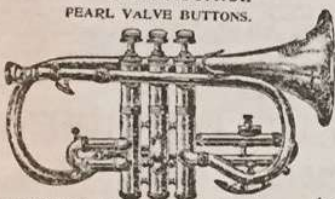
AN EXAMINATION OF THE ILLUSTRATIONS SHOWN BELOW

will show you that each one of these splendid instruments is now fitted with a low pitch attachment, enabling the performer to change the instrument instantly from high to low pitch. This is of immense advantage, because the performer never knows when it will be necessary for him to change his instrument from one pitch to another, and with ordinary band instruments it would be necessary to possess both a high and low pitch instrument in order to be prepared for every emergency. With this attachment only one instrument is necessary. As all pianos manufactured nowadays are tuned to low pitch, and as the large majority of band instruments used throughout the country are tuned to high pitch, a great deal of confusion arises and professional musicians have always found it necessary to own both a high and low pitch instrument in order to be fully prepared for every emergency. With the Tourville instruments this is not necessary, as the low pitch attachment makes it easy to change from one pitch to another. The engraving which we show herewith illustrates how this appliance is attached to upright horns. It adds to the appearance of the instrument and is one of the most valuable improvements ever made in brass instruments. The addition of this attachment to these instruments has not in any way affected the price, and the low prices which we have always quoted on this splendid line places this great improvement easily within your reach. All of the cornets are fitted with extra low pitch slides, which can be inserted instantly if necessary to change from one pitch to another.

slides, which can be inserted instantly if necessary to change from one pitch to another.

E Flat Cornet.

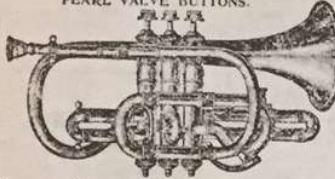
PEARL VALVE BUTTONS.



- No. 12K8180 Brass, polished..... \$14.95
- No. 12K8182 Nickel plated..... 16.20
- No. 12K8184 Silver plated, satin finish... 19.45
- No. 12K8190 Silver plated, polished..... 20.95

Leaders' B Flat Cornet, Double Water Key.

PEARL VALVE BUTTONS.

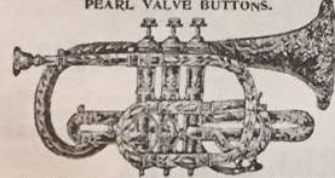


This cornet is a splendid instrument for general street and concert work, an ideal cornet for leaders who use a B flat cornet in their work.

- No. 12K8201 Brass, polished..... \$17.35
- No. 12K8202 Nickel plated..... 18.60
- No. 12K8203 Silver plated, satin finish... 21.85
- No. 12K8204 Silver plated, polished..... 23.85

Artists' B Flat Cornet.

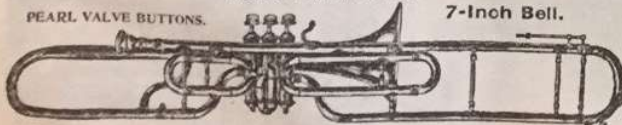
PEARL VALVE BUTTONS.



- We offer this instrument as something particularly fine for soloists and those who desire a cornet of the highest possible grade in both looks and playing qualities.
- No. 12K8205 Brass, polished..... \$19.45
 - No. 12K8206 Nickel plated..... 20.70
 - No. 12K8207 Silver plated, satin finish, gold lined bell..... 23.95
 - No. 12K8208 Silver plated, polished, gold lined bell..... 25.95

Valve Trombones.

PEARL VALVE BUTTONS.



The Trombones of this line are all well balanced and easy to hold, and the model is one which has received the approval of both maker and player. Owing to the peculiarly sweet tone they possess, they are favorite instruments in all brass bands.

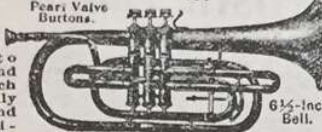
- No. 12K8266 E Flat Alto Trombone, brass, polished..... \$17.65
- No. 12K8268 E Flat Alto Trombone, nickel plated..... 19.55
- No. 12K8270 E Flat Alto Trombone, silver plated, satin finish... 24.15
- No. 12K8272 E Flat Alto Trombone, silver plated, polished..... 28.15
- No. 12K8274 B Flat Tenor Trombone, brass, polished..... 19.45
- No. 12K8276 B Flat Tenor Trombone, nickel plated..... 21.30
- No. 12K8278 B Flat Tenor Trombone, silver plated, satin finish... 27.05
- No. 12K8280 B Flat Tenor Trombone, silver plated, polished..... 31.45

Another Improvement on our Tourville Line.

Every instrument from our E flat cornet to our BB flat bass is fitted with beautiful mother of pearl valve buttons, at no additional cost to our customers.

Solo E Flat Alto.

Pearl Valve Buttons.



This is a favorite model with Alto players and is one which we highly recommend as hand-some and durable. This instrument is easily the equal of other instruments of this line, and is very acceptable for playing solo alto parts.

- No. 12K8192 Brass, polished..... \$16.95
- No. 12K8194 Nickel plated, polished..... 18.95
- No. 12K8196 Silver plated, satin finish... 23.45
- No. 12K8198 Silver plated, polished..... 27.45

Tenors and Altos.

These are by far the best harmony instruments ever turned out by any maker. Their tone is peculiarly adapted for accompaniment parts and is heavy enough for solo work. As great care has been used in their manufacture as is used in the manufacture of the finest cornets of this line, and we do not hesitate to say that they are the best instruments of their kind ever produced.



- No. 12K8210 Alto, brass polished..... \$17.90
- No. 12K8212 Alto, nickel plated..... 19.95
- No. 12K8214 Alto, silver, satin finish..... 24.40
- No. 12K8216 Alto, silver, polished..... 28.45
- No. 12K8218 Tenor, brass, polished..... 20.55
- No. 12K8220 Tenor, nickel plated..... 22.80
- No. 12K8222 Tenor, silver, satin finish... 28.05
- No. 12K8224 Tenor, silver, polished..... 32.65

We furnish each one of these instruments with a

MUSIC HOLDER AND INSTRUCTION BOOK

and offer the complete line as being unsurpassed by any line of Band Instruments on the market today.

B Flat Baritone, 11-Inch Bell.

PEARL VALVE BUTTONS.



Of all brass instruments the baritone is perhaps the most difficult to make, for the reason that great depth and breadth of tone are required, combined with the lightest possible action. This happy combination is fully realized in this baritone. The valve action in this instrument is the result of much special thought and experiment, and the maker has succeeded in so regulating the air pressure as to produce the lightest valve action ever known.

- No. 12K8226 Brass, polished..... \$23.75
- No. 12K8228 Nickel plated..... 26.85
- No. 12K8230 Silver plated, satin finish... 32.75
- No. 12K8232 Silver plated, polished..... 39.75

B Flat Bass, 11 1/2-Inch Bell.

- No. 12K8234 Brass, polished..... \$25.25
- No. 12K8236 Nickel plated..... 28.25
- No. 12K8238 Silver plated, satin finish... 37.95
- No. 12K8240 Silver plated, polished..... 44.25

E Flat Bass, 15-Inch Bell.

PEARL VALVE BUTTONS.



The Tube shown in the illustration is without any question the finest E flat bass ever made in tone, tune and finish. Too much cannot be said in its praise, but we would prefer to place it in the hands of bass players and let it speak for itself. In tone, tune and valve action it is certainly a revelation, and never fails to receive the greatest praise from all who may use it. It has that grand, sonorous and mellow tone which has been the dream of both player and manufacturer for years, and only realized in this production of the master hand.

- No. 12K8242 Brass, polished..... \$35.35
- No. 12K8244 Nickel plated..... 39.65
- No. 12K8246 Silver plated, satin finish... 51.35
- No. 12K8248 Silver plated, polished..... 59.85

Helicon E Flat Bass, 15 1/2-Inch Bell.

We can furnish Helicon Bases in this line fitted with pearl valve buttons and an extra low pitch slide, at the following prices:

- No. 12K8258 Brass, polished..... \$60.65
- No. 12K8260 Nickel plated..... 65.90
- No. 12K8262 Silver plated, satin finish... 81.65
- No. 12K8264 Silver plated, polished..... 88.65

BB Flat Bass, 16 1/2-Inch Bell.

To very large organizations we cannot recommend too highly this splendid instrument. Its tone is profound, compact and flexible. It is perfect in tune and tone throughout the entire register from the lowest to the highest note. This instrument we only furnish in the upright model, same as our E flat bass No. 12K8242. Fitted with pearl valve buttons.

- No. 12K8250 BB Flat Bass, brass, polished, highly polished..... \$45.85
- No. 12K8252 BB Flat Bass, nickel plated, satin finish..... 52.15
- No. 12K8254 BB Flat Bass, silver plated, satin finish..... 66.65
- No. 12K8256 BB Flat Bass, silver plated, highly polished..... 74.45

B Flat Tenor Slide Trombones.

7 1/2-Inch Bell.



In this instrument the maker has succeeded in combining the profound tone of the old German instruments with the light, airy tones of the more recent French trombones, thus realizing a dream which has haunted both maker and player for so many years. The tone of this trombone is mellow and rich, and the style of action is perfection itself.

- No. 12K8282 Brass, polished..... \$13.75
- No. 12K8284 Nickel plated..... 15.65
- No. 12K8286 Silver plated, satin finish... 19.35
- No. 12K8288 Silver plated, polished..... 22.45

Tourville Cornet (author's photo)
Another European stencil not made in France.



Tourville Eb Alto horn



These were made by Bohland & Fuchs of Austria and are quite commonly found today.

THE HENRI GAUTIER "VIRTUOSO" INSTRUMENTS

WHEN YOU PAY more than we are charging for the most perfect and most magnificent genuine Henri Gautier "Virtuoso" band instruments, you are simply paying the difference in price between our method of sale, "From factory to you with but our one profit added," and the old method of sale embracing three or four profits. **WE DO NOT CARE** whose instruments may have been offered to you, foreign or American make. **WE DO NOT CARE** what claims others may make about their instruments. **WE CHALLENGE THEM ALL** to produce a better contrasted, finished, more perfect in tone, easier blowing and more brilliant toned instrument than the genuine Henri Gautier "Virtuoso." **WE DO NOT WANT** you to take our word for the above statements but wait an opportunity of demonstrating the truthfulness of our claims. **WE WANT** you to send us your order for one of our instruments, which we are ready to ship with the direct understanding that it can be returned to us, if, after comparison with other makes and careful trial you are not absolutely convinced that it is equal, if not superior to them and at least one-third lower in price, and your money and transportation charges will be immediately returned. Ask other dealers to take to you the

FREE with each Henri Gautier Cornet, one of these beautiful cases. Covered with very neatly embroidered seal grain keratin. Lined with green plush and a d white silk with a ribbon across the cover. Nickel plated trimmings.

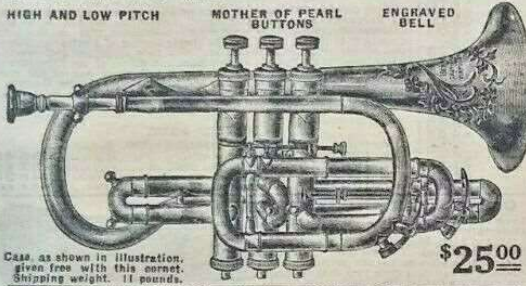


A feature of this case is the spring grasping device (as shown in the illustration), which holds the cornet the same as a human hand, there being no danger of its falling out even if the case is turned upside down. This case usually retails at \$3.00 to \$4.00.

same proposition and see what they will say. **WE DO NOT CARE** whether you are a soloist, a professional player, an amateur or just thinking of learning the instrument, we have only one quality, the best that can be produced at any price. A band instrument should only be bought once in a lifetime and ours are made to give satisfaction to all, for all time and under all conditions.

HENRI GAUTIER'S NAME is as familiar to European musicians as Lincoln's is to the American school children. Whenever and wherever band instruments are the topic of conversation the name Gautier will reign supreme. He is the king of band instrument makers. His models are copied all over the world and we all know that imitation is the sincerest of flattery. No man wants to copy the unworthy work of another. But, regardless of the fact that they have copied his models and adapted his improvements, they have failed to obtain the easy blowing qualities, the marvelous flowing tone, the rapid action and all other vital points constituting brass instrument quality. Band instruments, like men, must have character, have them or they are worthless. They cannot be judged by their appearance. They must be tried and come up to the test.

NEW LONG MODEL B FLAT CORNET WITH INSTANTANEOUS CHANGE TO A



HIGH AND LOW PITCH **MOTHER OF PEARL BUTTONS** **ENGRAVED BELL**

Cases as shown in illustration, given free with this cornet. Shipping weight, 11 pounds.

\$25.00

HAVE YOU EVER SEEN a prettier model cornet than the one illustrated? Have you ever noticed more graceful lines, gentler curves on all the tubings? Have you ever observed a more tapering and well proportioned bell? Don't forget that all of these points determine the ease of blowing and the quality of the tone. Abrupt angles, sudden turns, irregular tubing, will obstruct the air current and make an instrument hard blowing, out of tune in the intervals, and the tone having to be forced through the instrument, will be harsh on the low notes, thin or pale on the high; it will not flow, will lack brilliancy and duration. The greatest "staccato" could not perform on such an instrument, and a beginner would soon give up in utter discouragement as, regardless of his ambition, application and efforts, no good results could be obtained. Nothing reaches perfection by chance, and no music is made by accident. The model is proportioned to give the performer a B flat cornet with perfect and instant change to A and from high to low pitch. Simply push out the screw device shown in the illustration and the change is made. It is absolutely perfect in tone, each interval in perfect accord; the tone is even, flowing, of surprising clearness, brilliancy and carrying power. All joints are reinforced, finely finished and absolutely airtight. The valves are of pure German silver, with boxed springs, are carefully ground into the casing, they are quick and responsive to the touch and a real delight to the performer. The valve buttons are made of mother of pearl and the bell of the instrument is artistically engraved. Free with each cornet, an splendid carrying case, as illustrated and described, instruction book, music holder, and a course of fifty lessons, as explained on page 755. Shipping weight, 11 lbs.

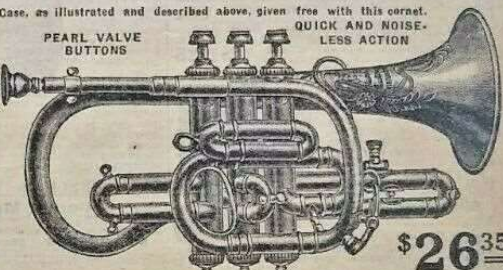
No. 1267900	Brass, polished.	Price.....	\$25.00
No. 1267901	Nickel plated, polished.	Price.....	26.25
No. 1267902	Silver plated, satin or dull finish with gold plated bell.	Price.....	30.45
No. 1267903	Silver plated, burnished or bright finish, with gold plated bell.	Price.....	32.90

THE ONLY PRACTICAL TRIPLE TONED CORNET MADE

WHEN YOU BUY the Gautier "Virtuoso" Triple Toned Cornet you may proceed to play in a band by using it in the key of B flat; join the orchestra and play in A, become a member of your church choir or play right along with the piano or organ in your home by changing the instrument to the key of C and, therefore, without having to transpose the music. Not only that, it does not make any difference whether any of the organizations above mentioned are using, or your piano is tuned to high or low pitch, the cornet can be changed to adjust itself to either. A cornet as perfect in B flat, in A or in C, in high or low pitch is actually what we are offering you in our Gautier Triple Toned Cornet. A good many cornets have been introduced on the market at different times, claiming to be perfect combination instruments, but they were only experiments and never proved practical. It remained for Henri Gautier to successfully carry these experiments to perfection on an assured basis. A glance at the illustration will reveal the graceful lines of this cornet, the tapering bell and handsome engraving. Nothing but a trial will disclose to you the silvery and brilliant tone, the quick and responsive valve action and the skillful workmanship. Take advantage of our liberal free trial offer, as explained above, and convince yourself of the meritorious features of this instrument. Shipped complete in a case, as illustrated, with instruction book, music holder, directions for adjusting to different keys and a certificate entitling the holder to a course of fifty lessons under a well known cornet teacher. Shipping weight, 11 pounds.

No. 1267904	Brass, polished.	Price.....	\$26.35
No. 1267905	Nickel plated, polished.	Price.....	27.60
No. 1267906	Silver plated, satin or dull finish, with gold plated bell.	Price.....	31.85
No. 1267907	Silver plated, burnished or bright, with gold plated bell.	Price.....	34.25

NOTE—Don't forget our price includes the splendid case shown and described above.



Cases, as illustrated and described above, given free with this cornet. **QUICK AND NOISELESS ACTION.**

\$26.35

THE GAUTIER "VIRTUOSO" B FLAT TROMBONE IS THE REALIZATION OF THE PLAYER'S DREAM

WERE YOU TO HAVE THIS INSTRUMENT in your possession you could tell at first glance that it is the work of an artist, as the skill of its construction reveals itself at every point. You would admire first of all the graceful proportions, the delicate and gradual increase in the size of the tubing up to the flaring bell. You would be amazed at the easy slide action, absolutely non-binding and noiseless. But were you to try the instrument, you would be positively astonished at its beautiful, round and sympathetic tone. You would be charmed by its clearness and brilliancy.

The Finest Case for \$7.85

REMEMBER We put our Gautier instruments in competition with the most advertised and so called standard makes. You may pay a higher price for them but you will not get better quality, and quality counts.

THE SLIDE TROMBONE has been termed the king of band instruments. The Gautier Trombone is the king of them all. It combines the deep sympathetic tones of the valve trombone with the silvery one of the slide and eliminates the faults of both. It is the realization of many a trombone player's dream. The Gautier Trombone is fitted with high and low pitch attachment, is beautifully and elaborately engraved at the bell, has silver plated mouthpiece and we ship it complete with music holder and instruction book. Shipping weight, 12 pounds.

\$13.75 **MARVELOUS SLIDE ACTION, ELABORATE ENGRAVING.**

No. 1267948	Brass, polished.	Price.....	\$13.75
No. 1267949	Nickel plated.	Price.....	15.10
No. 1267950	Silver plated, satin or dull finish, with gold plated bell.	Price.....	18.25
No. 1267951	Silver plated, burnished or bright, with gold plated bell.	Price.....	22.00

LEATHER CASES ARE QUOTED IN OUR BAND CATALOG.

A VALVE TROMBONE OF UNEXCELLED MERITS AND VALUE

IF YOU NEED A VALVE TROMBONE be it either for solo, orchestra or band work, you cannot possibly overlook the Gautier "Virtuoso" B Flat Tenor Valve Trombone, and a trial and careful comparison will immediately convince you that it is an instrument which will fulfill any demand made upon it. The valve action will surprise you by its lightness and responsiveness, the beautiful model, round, symmetrical and well balanced, will win your admiration, but its powerful, rich, Pearl valve will even tone and the easy way in which it is produced will simply charm you.

\$19.45

A FINE LEATHER CASE TO FIT FOR \$6.95

INSTRUCTION BOOK FREE

B Flat Tenor Valve Trombone

Total length, 42 inches. Bell, 7 inches. Shipping weight, 15 pounds. Shipped complete with low pitch slide, silver plated mouthpiece, music holder, instruction book and a certificate entitling the purchaser to fifty lessons with the best Correspondence School of Music in America.

BEFORE YOU SET YOUR MIND on any particular make or brand of instrument, Trombone which we are willing to ship to you with the understanding that it can be returned to us at our expense if, all points considered, you do not find it the best ever offered. Your money and transportation charges immediately sent back to you and no questions asked if you are not satisfied.

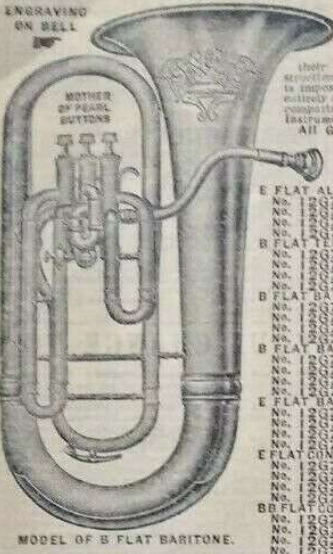
ENGRAVING ON BELL **NOISELESS VALVE ACTION**

No. 1267912	Brass, polished.	Price.....	\$19.45
No. 1267913	Nickel plated, polished.	Price.....	21.35
No. 1267914	Silver plated, satin finish, gold plated bell.	Price.....	27.95
No. 1267915	Silver plated, burnished, gold plated bell.	Price.....	32.45

DON'T FAIL TO LOOK AT OUR CASE VALUES ON PAGE 758.

R—Automobile Is Genuine Health Giving Pleasure and Costs Little in The Sears. SEARS, ROEBUCK AND CO., CHICAGO, ILL. 757

GAUTIER UPRIGHT INSTRUMENTS

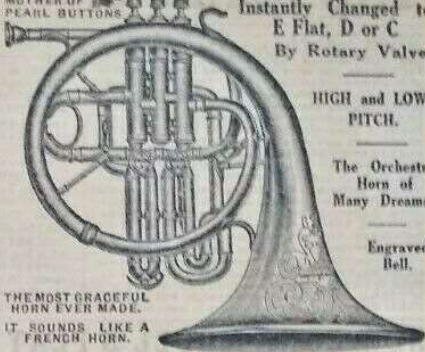


Space will not permit us to illustrate and describe each one of the upright instruments of this unrivaled line, but to give an idea, as to how a poor one of the symmetry, compactness and gracefulness of design and execution, we illustrate at the left the Baritone. We wish we could talk of the individual merits of each instrument and could but refer to you in words their powerful and beautiful tone, their exact workmanship, the exact and sure, careful details of their construction, the lightness and responsiveness of their valve action, but as such is impossible, we may say to you, "Courtless music by a few trial orders, and you will be convinced." We know our Gaugier instruments upon comparison will excel all others, regardless of make or price. They are instruments of real character and will bear investigation.

All Gaugier upright instruments are made with extra low pitch slide, are fitted with mother of pearl buttons, porous or valves are of the finest quality German silver, and we ship them with complete with silver plated multipipe, music holder, instruction book and a course of fifty lessons, as explained on page 138.

E FLAT ALTO	Height, 26 in. Diameter of bell, 9 in. Shipping wt., 15 lbs.
No. 1265701	Brass, polished..... \$18.00
No. 1265702	Nickel plated, polished..... \$20.00
No. 1265703	Silver plated, satin finish, gold bell..... \$22.00
No. 1265704	Silver plated, burnished, gold bell..... \$24.00
B FLAT TENOR	Height, 24 in. Diameter of bell, 8 1/2 in. Shipping wt., 14 lbs.
No. 1265705	Brass, polished..... \$18.00
No. 1265706	Nickel plated, polished..... \$20.00
No. 1265707	Silver plated, satin finish, gold bell..... \$22.00
No. 1265708	Silver plated, burnished, gold bell..... \$24.00
B FLAT BARITONE	Height, 24 in. Diameter of bell, 11 in. Shipping wt., 16 lbs.
No. 1265709	Brass, polished..... \$18.00
No. 1265710	Nickel plated, polished..... \$20.00
No. 1265711	Silver plated, satin finish, gold bell..... \$22.00
No. 1265712	Silver plated, burnished, gold bell..... \$24.00
B FLAT BASS	Height, 24 in. Diameter of bell, 12 in. Shipping wt., 18 lbs.
No. 1265713	Brass, polished..... \$18.00
No. 1265714	Nickel plated, polished..... \$20.00
No. 1265715	Silver plated, satin finish, gold bell..... \$22.00
No. 1265716	Silver plated, burnished, gold bell..... \$24.00
E FLAT BASS	Height, 26 in. Diameter of bell, 11 in. Shipping wt., 16 lbs.
No. 1265717	Brass, polished..... \$18.00
No. 1265718	Nickel plated, polished..... \$20.00
No. 1265719	Silver plated, satin finish, gold bell..... \$22.00
No. 1265720	Silver plated, burnished, gold bell..... \$24.00
B FLAT CONTRA-BASS	Height, 31 in. Diameter of bell, 20 in. Shipping wt., 25 lbs.
No. 1265721	Brass, polished..... \$18.00
No. 1265722	Nickel plated, polished..... \$20.00
No. 1265723	Silver plated, satin finish, gold bell..... \$22.00
No. 1265724	Silver plated, burnished, gold bell..... \$24.00

GAUTIER "F" CONCERT HORN



THE MOST GRACEFUL HORN EVER MADE. IT SOUNDS LIKE A FRENCH HORN.

In the Gaugier "Virtuoso" F Horn we offer an instrument of superior and unequalled merit, an instrument representing years of study and experimentation, covered by an instrument that can instantly be changed to E flat, D or C, by the simple turning of a valve; an instrument of extreme grace in design and of a tone so mellow and sweet it closely resembles the famous French horn and devoid of its difficulties of playing. For orchestra or band use it will give one of the most valuable additions. The materials and workmanship are the Gaugier's; the quality is of the highest. Complete with low pitch slide, music holder, instruction book and course of fifty lessons.

CONCERT HORN.	Diameter of bell, 10 1/2 inches. Shipping weight, 20 pounds.
No. 1267941	Brass, polished..... \$36.00
No. 1267942	Nickel plated, polished..... \$37.00
No. 1267943	Silver plated, satin finish, gold bell..... \$40.00
No. 1267947	Silver plated, burnished, gold bell..... \$42.00

Cornet Cases.

No. 1265713 Gray Canvas, saddle top, leather bound edges. Lined with shoulder strap. Shipping weight, 3 lbs. **70c**

No. 1265715 Made of black pebble leather, very nice, saddle top, leather bound edges. Shipping weight, 3 lbs. **98c**

No. 1265716 Trumpet Case. Same description as No. 1265715 but 21 inches long, made to fit the trumpet. Shipping weight, 3 1/2 lbs. **\$1.25**

Wood frame covered with a waterproof material in perfect imitation of embossed seal leather. Locks, clasps, hinges and corner protectors nickel plated and burnished. Velvet lined and divided for concert or minor parts. Very good case. Weight, 3 lbs. **No. 1265717 \$2.95**

Cornet Mutes.

No. 1265721 Rubber model, polished brass, cork holders. Price..... **65c**

No. 1265723 Same, nickel plated. Price..... **75c**

Newman Professional Mutes.

Has the advantage over the old style that it allows the air to escape freely. Through the mute and softens the tone of the instrument to a much greater extent. It is invaluable for practice purposes as well as for the mute effect in concert solo.

No. 1265720 For Cornet, brass polished. Price, **\$1.30**

No. 1265722 For Cornet, nickel plated. Price, **1.45**

No. 1265724 For Trombone, brass polished. Price..... **\$2.40**

No. 1265726 For Trombone, nickel plated. Price..... **2.75**

BAND LAMPS.

This Lamp is pronounced by all who have ever examined it to be the only practical band lamp on the market. It is perfectly ventilated and cannot catch fire.

No. 12610082 Nickel plated, with socket for fastening on band cap. Price..... **20c**

CASES FOR BAND INSTRUMENTS.

These cases are made by the best leather goods manufacturer in the United States. All our cases are made of heavy black smooth leather, beautifully hand embossed. They are fitted with heavy leather straps, or under side rounded to fit the hand, which renders them very easy to carry. These cases are hand lined, have inside blocks which will fit into the case perfectly without shaking and, therefore, without danger of getting dented.

No. 1261010	For tenor slide trombone. Shipping weight, 8 pounds. Price..... \$5.00
No. 1261011	For alto valve trombone. Shipping weight, 6 pounds. Price..... 6.00
No. 12610136	For tenor valve trombone. Shipping weight, 6 pounds. Price..... 6.00
No. 12610144	For upright alto. Shipping weight, 4 pounds. Price..... 6.00
No. 12610146	For upright tenor. Shipping weight, 6 pounds. Price..... 7.00
No. 12610148	For upright baritone. Shipping weight, 6 pounds. Price..... 7.00
No. 12610150	For upright B flat bass. Shipping weight, 6 pounds. Price..... 7.00
No. 12610152	For upright E flat bass. Shipping weight, 12 pounds. Price..... 12.00
No. 12610152	For upright B flat contra-bass. Shipping wt., 25 lbs. Price..... 12.00
No. 12610160	For concert horn. Shipping weight, 4 pounds. Price..... 6.75

A Handsome Slide Trombone Case.

This case is covered with heavy imitation seal cowhide leather, lined with green silk plush. It is fitted with nickel plated lock, patent clasps and trimmings and nickel plated name plate.

No. 12610111 Slide Trombone Case. Shipping weight, **8.85**

6 pounds. Price..... **\$7.85**

Slide and Valve Oils.

Unavailable. Include with other goods.

We handle Edison's Electric Oils, as we consider them the best in the market. Regular 25-cent bottle.

No. 1265727 For slide trombones. Also use for sliding clarinet and flute keys. Price..... **15c**

No. 1265729 For valves. Makes them work perfectly. Price..... **15c**

"Argentum" Silver and Metal Polish.

(Unavailable.)

Positively the best in the market. No hard rubbing necessary. Will not scratch. Contains no injurious acids. Does not silver but good on all metals. Only kind we endorse for band instruments. Money back if not satisfied. Contains bottle, regular retail price 25 cents.

No. 1265730 Our price..... **14c**

Order a few bottles with other goods.

MUSIC RACKS FOR BAND INSTRUMENTS.

Made of best quality brass, of a strong and durable construction. Springs are made of tempered steel and will hold music in place.

	Brass Polished		Nickel Plated	
	Cat. No.	Price	Cat. No.	Price
For Cornets and All Upright Horns.....	1265885	2 1/2	1265887	2 50
For Flutes and Piccolos.....	1265889	6 75	1265891	7 50
For Clarinet.....	1265893	5 50	1265895	6 25
For Saxophone.....	1265897	7 50	1265899	8 25
For Bass Drum.....	1265901	2 50	1265903	3 25
For Slide Trombones.....	1265905	5 25	1265907	6 00

MOUTHPIECES FOR BAND INSTRUMENTS.

We can furnish mouthpieces made either of genuine German silver polished or German silver, silver plated and burnished. Our Mouthpieces are good tapering French models with easy cushioning.

	For	Cat. No.	Price	Polished	Silver Plated	Burnished
E Flat Cornet	For	1265874	2 00	1265876	2 00	2 00
	For	1265878	3 00	1265880	3 00	3 00
	For	1265882	5 00	1265884	5 00	5 00
	For	1265886	7 00	1265888	7 00	7 00
B Flat Tenor	For	1265874	2 00	1265876	2 00	2 00
	For	1265878	3 00	1265880	3 00	3 00
	For	1265882	5 00	1265884	5 00	5 00
	For	1265886	7 00	1265888	7 00	7 00
B Flat Baritone	For	1265874	2 00	1265876	2 00	2 00
	For	1265878	3 00	1265880	3 00	3 00
	For	1265882	5 00	1265884	5 00	5 00
	For	1265886	7 00	1265888	7 00	7 00
E Flat Bass	For	1265874	2 00	1265876	2 00	2 00
	For	1265878	3 00	1265880	3 00	3 00
	For	1265882	5 00	1265884	5 00	5 00
	For	1265886	7 00	1265888	7 00	7 00

IDEAL CORNET MOUTHPIECE.

No. 1265872 The celebrated Ideal. Made of German silver. Silver plated and burnished. Has medium size cup but very wide rim. It is a basis for long marching, tenor and concert play. Price..... **75c**

If mail shipment, postage extra, 3 cents.

How to Measure Instruments and Insure a Perfect Fit

For cases Nos. 12610144 to 12610152 measure in the following order: A to B, A to C, A to D, B to C, B to D, C to D, E to F and G. Also state thickness of valves and, if possible, mention make of instrument.

For cases Nos. 12610134 and 12610136, intended for alto and tenor valve trombones, give measurements in this order: G to H, G to I, H to M, L to K, K to L, N to O, P to Q, R to S and H to X. Also give thickness of valves and, if possible, state make of instrument.

For cases Nos. 12610110 and 12610111, intended for slide trombones, use same measurements, omitting H to S.

WE GUARANTEE a perfect fit if you give us correct measurements, but we cannot be held responsible if through wrong measurements cases should not fit.

REPAIRS—Prices for repairing can only be quoted after receipt of instrument. Our prices are very reasonable considering the expert methods we employ. Many instruments repaired by us looked exactly like the new ones.

WE DO BAND INSTRUMENT PLATING.

The prices given below include the cost of properly preparing the instruments for the plating solution, but do not include repairs of any kind. Our plating department is in charge of an expert and we guarantee that any instrument sent us will be plated with high grade materials and finished in its first class manner.

REPAIRS—Prices for repairing can only be quoted after receipt of instrument. Our prices are very reasonable considering the expert methods we employ. Many instruments repaired by us looked exactly like the new ones.

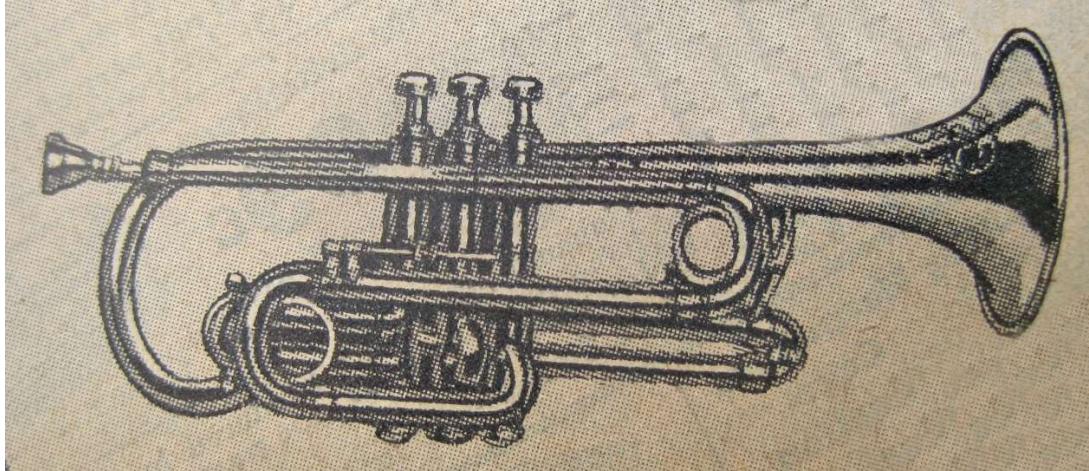
Instrument	Silver Plating		Silver Burnished		Gold Hells
	Nickel	Satin	Nickel	Satin	
Cornet.....	30.00	33.75	36.00	37.50	\$1.18
E Flat Alto.....	1.00	1.00	1.00	1.00	1.00
B Flat Tenor.....	1.00	6.75	11.25	11.25	1.75
B Flat Baritone.....	3.00	3.25	13.50	13.50	2.50
E Flat Bass.....	3.40	3.25	13.50	13.50	3.40
Slide Trombones.....	1.35	4.00	6.50	6.50	1.50

If you want your instrument plated and if to us by express or freight prepaid, mentioning the box as shown below and it will come to the direct attention of our Plating and Repairing Department.

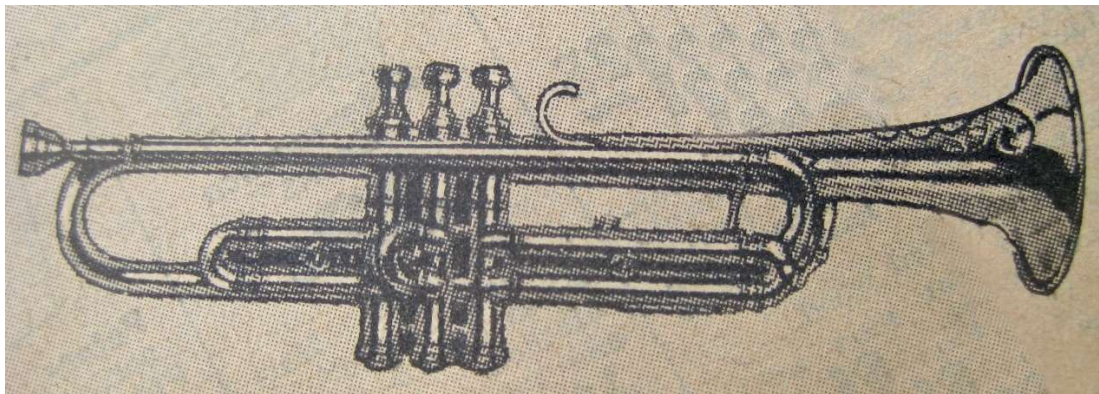
From..... Ship. Point.....
 P. O. State.....
 County.....
 Dept. 155X239 To Sears, Roebuck and Co. Chicago, Ill.

1933 Marceau brass from Sears Catalog

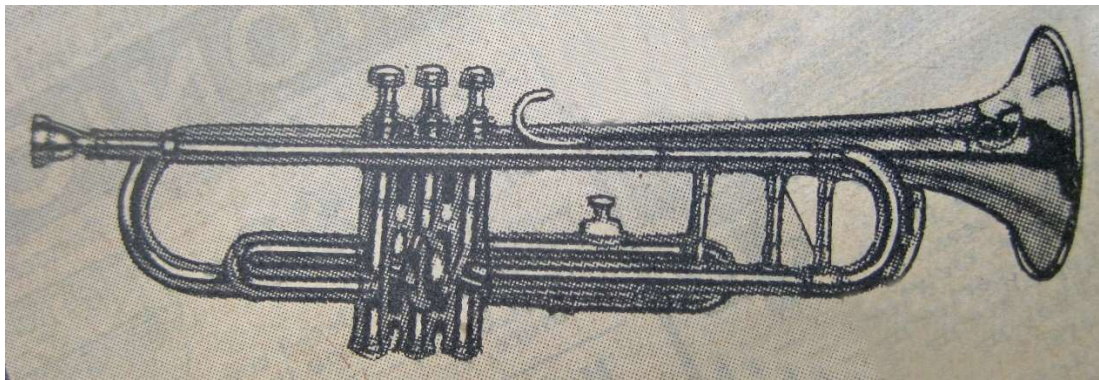
Cornet



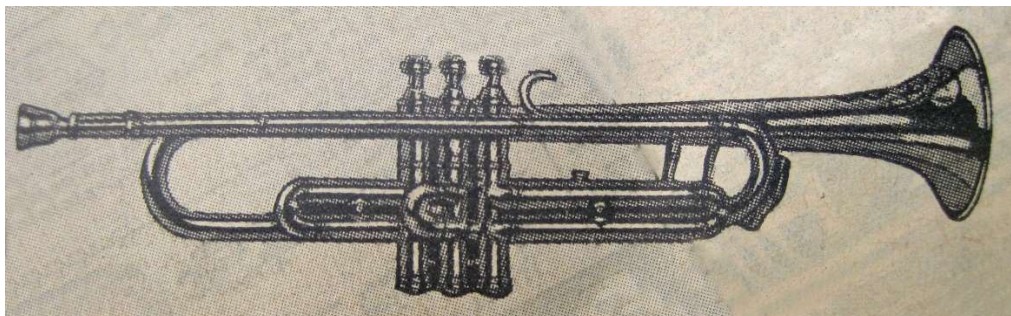
Long Cornet



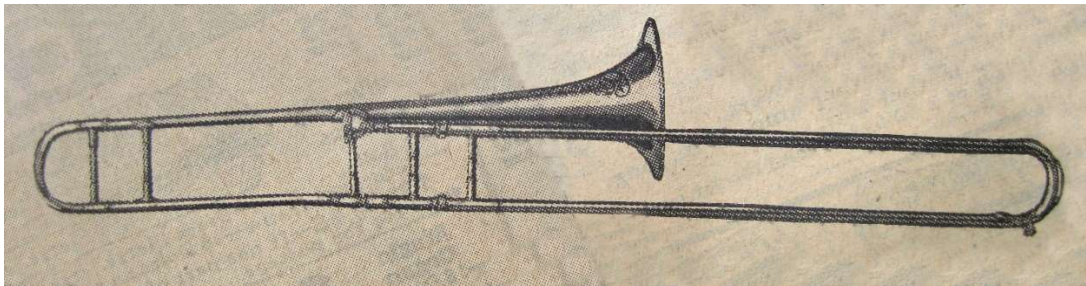
Trumpet



Narrow Profile Trumpet



1933 Marceau Trombone



1940 Sears Catalog – Bandmaster models made in Elkhart

Stop, Look, Listen..and Save

Sears Instruments Equal Those Costing 35% More

New CRUSADER Instruments

Made in Elkhart

Joining the band need no longer be just a matter of wishing. Buy a Crusader now on Easy Terms. Don't confuse these American made instruments with cheaper import merchandise. Made especially for students, these instruments have all the features demanded by advanced players, built in for your rapid progress. Accurately tuned to A440 pitch. Correct weight brass for clear tone, added strength. Sturdily braced to stand the "wear and tear" of band practice, parades, etc. Crusaders are all heavily silver-plated with burnished gold-plated bells; silver-plated mouthpieces. Complete with sturdy wood frame, gladstone style carrying case worth \$6.50; 75c Paramount Instruction book and Certificate for 12-lesson graded correspondence Music Course. See Page 559.

B-Flat Cornets and Trumpets—\$40 Value. Full, round tone; easy blowing. Trumpet tone more penetrating than cornet. Improved water key. Slide change to A. Mother-of-pearl buttons; precision made nickel silver pistons for quick, silent action. Perfect intonation. Shpg. wt., with case, 9 lbs.

(A) 12 E 07703—B-Flat Cornet..... \$22.95
 (C) 12 E 07704—B-Flat Trumpet..... 22.95

(B) B-Flat Slide Trombone—\$50 Value. Mellow, smooth tone. Easy action slide; well balanced. Nickel silver stocking. Slide lock and balancer. Shpg. wt., with case, 12 lbs.

12 E 07710..... \$29.95

For all other band instruments not listed in this catalog write Sears Personal Service Department for Band Instrument Catalog 6291E, starting instrument. Save 35%. Triangle prefix ▲ indicates merchandise shipped from Chicago or Philadelphia. Order and pay postage from nearest mail order house.

Popular BANDMASTER Instruments—Made in Elkhart, Indiana

Be sure to buy an American made instrument. They have the fine tone, precision construction, "feel" and appearance that teachers and bandmasters demand. Generations of skilled instrument craftsmen have made Elkhart, Indiana, and the Bandmaster name mean the same—quality! Stroboscopically tested to A440 pitch, selected materials, skillful craftsmanship plus fine details assure you brilliant performance, ease of playing, perfect intonation in all registers, beautiful appearance and justifiable pride of ownership. Pay a little each month on Sears Easy Terms. See Page 1038.

B-Flat Cornets and Trumpets

Pure, full tone, powerful in every register. Silver-plated, nickel silver mouthpiece. Nickel silver pistons hand fitted for fast, positive action; rust-proof springs. Mother-of-pearl finger buttons. Heavy 22-gauge correct formula brass. Slide change to A. Water key. Includes \$8 Keratol covered wood frame case lined with curly rayon plush, music lyre, valve oil and fiber mute. 64 page illustrated instruction book by Clifford Lilly included. Also certificate for 12-lesson graded Music Course. See Page 559. Shpg. wt., ea., 9 lbs. \$60 Value!

(E) B-Flat Trumpet—20 in. long. 4½-in. bell. ▲12 E 07752—Silver-plated satin finish; burnished gold-plated bell..... \$36.50
 ▲12 E 07753—Gold colored lacquered finish. 34.50

(F) B-Flat Cornet—16½ in. long. 4½-in. bell. ▲12 E 07750—Silver-plated satin finish; burnished gold-plated bell..... \$36.50
 ▲12 E 07751—Gold colored lacquered finish. 34.50

Bandmaster Trombone

(D) Once you hear the smooth, mellow tone and feel the easy action of this Bandmaster Trombone, you will be convinced that it is the biggest trombone value in America. A \$70.00 Value! Drawn, nickel-silver one-piece slide, hand-ground for smooth fast action. Slide lock and balancer. Medium bore, usually chosen by professionals. Improved water key. Hand workmanship and correct taper for easy blowing qualities. Well designed silver-plated mouthpiece. Hand-engraved bell. Complete with handsome \$10 Keratol covered case, music lyre, slide oil, mute and 64 page illustrated "Forrest Buchtel" Trombone Method. Also Certificate for 12-lesson graded correspondence Music Course. See page 559. Shipping weight, each, 12 lbs.

▲12 E 07756—Silver plated satin finish, burnished gold plated bell..... \$42.50
 ▲12 E 07757—Gold colored lacquered finish. 39.95

Everyone needs a good music stand. See page 558 for these and other accessories. Use Easy Terms.

The trumpet I bought from you last October is just fine. The band director at school said it was the easiest blowing trumpet and had the nicest tone in the entire group. Knowing the high quality of your instruments, I am sending for the trombone. MRS. GEORGE KELSEY
 Milan, Michigan

Bandmaster instruments show up occasionally in auction sales and seem to be made by various companies over time. Examples should be matched with those from Harry Pedler & Sons, Buescher, and other Elkhart makers in order to determine the real source.



Artist Instrument Case

Included at prices shown. Excellent quality, full Gladstone style wood case. Removable fabric covering to resemble the smartest luggage. Luxurious ruby-rayon plush lining. Ample space. Post-type handle.

BAND INSTRUMENT BOOK

FREE
 Copies of
 Band Instrument
 Book
 sent on
 request
 on 10¢
 paper.

Send for No. 6291K

30-DAY TRIAL

Order any Sears instrument in the regular way. Try it 30 days. Then if you are not convinced it is the best value at the price, return it to us. We will refund all you have paid.



SEARS ROEBUCK AND CO.

ARTIST . . . New Lower Prices

\$54.50
 Cash

Trumpet or Cornet Outfit
 12 K 07762 or 12 K 07760
\$5 Down

- Regularly sells for \$85 under maker's own nationally famous label. Recessed valve caps—short, fast, action. Tuned to A440 pitch.
- Full length, hand-fitted, non-corrosive valves, expensive bottom spring type.
- Third valve slide has finger ring. Quick change to key of A with adjustable stop.
- Musically perfect laboratory-tested brass for resonant tone. Beautifully hand engraved and decorated.
- New improved mouthpieces designed for pressure-free playing.
- Complete outfit includes Deluxe case, two mouthpieces, cleaning rod, oil, mute, music lyre, and Sears Home Study Course.

The Ultimate in solo instruments for the most discriminating professional. Each Artist instrument is hand-fitted by master craftsmen, must meet standards of highest quality, and pass performance tests for tone, flexibility, intonation and perfectly smooth instantaneous action. Faultless brilliance of tone from low G to high C. See 30-Day trial below. Shpg. wt., cornet, trumpet outfits, 11 lbs.

- (A) #12 K 07761—B-Flat Cornet Outfit. Was \$62.50. 14 in. long. 4 1/4-in. bell. Extra ring on valve slide silver-plated. \$59.50
- #12 K 07760—Gold color lacquer finish. Was \$57.50. \$54.50
- (C) #12 K 07763—B-Flat Trumpet Outfit. Was \$62.50. 19 1/2 in. long. 4 3/4-in. bell. Silver-plated satin finish, burnished gold plated valve buttons. \$59.50
- #12 K 07762—Gold color lacquer finish. Was \$57.50. \$54.50
- (B) #12 K 07767—B-Flat Trombone Outfit. Drawn non-corrosive one-piece slide. Air-stuff white-smooth action. Slide and bell locks. Balancer, 45 in. long, 7-in. bell. Silver-plated satin finish, lacquered to prevent tarnish from perspiration and handling. Burnished gold-plated bell. Shpg. wt., 12 lbs. \$69.50
- #12 K 07766—Gold color lacquer finish. \$64.50

YOU'D PAY 40% MORE UNDER MAKER'S NAME

We change only the label. These same instruments under the manufacturer's own brand name would cost you 40% more. Only Sears offer this nationally famous quality at such savings. See Inside Back Cover for Easy Terms.



\$26.95
 Cash

Trumpet or Cornet Outfit
 12 K 07704 or 12 K 07703
\$3 Down

CRUSADER . . . Equals \$42.50 Quality

- "Performance Tested" for easy action, full clear tone.
- Guaranteed accurately tuned to A440 pitch.
- Made of musically tested brass, heavily silver-plated.
- Non-corrosive valves and pilots, hand-fitted for smooth, silent action.
- An expensive feature rarely offered at this low price.
- Sturdily braced to stand wear and tear of hard practice.
- Complete outfit includes silver-plated mouthpiece, valve oil, music lyre, instruction book, and Keratol-covered case.

America's greatest value in hand instruments. Sears save you 40% by changing only the label. Made in Elkhart, Indiana by one of the nation's largest brass instrument manufacturers. Specially designed to bring students in school bands a good dependable instrument at the lowest possible price.

Silver-plated Brass, clear lacquered to resist tarnishing. Burnished gold-plated bell. Case has shaped wood frame and has attractive inside lining with nickel-plated hardware.

- (C) B-Flat Trumpet 20 1/4 inches long, 4 1/4-inch bell. Penetrating, brilliant tone. Water key. Slide change to A. Mother-of-pearl valve buttons. Shipping weight, 9 pounds. \$26.95
- 12 K 07704—Complete Outfit with Case \$26.95
- (A) B-Flat Cornet. 16 1/2 inches long, 4 1/4-inch bell. Same specifications as trumpet. Cornet has fuller, more mellow tone than trumpet. Shipping weight, 9 lbs. \$26.95
- 12 K 07703—Complete Outfit with Case \$26.95
- (B) B-Flat Trombone. 46 1/2 in. long, 7-inch bell. Well balanced with smooth, easy-action slide. Non-corrosive slide stocking. Balancer and slide lock. Shpg. wt., 12 lbs. \$32.50
- 12 K 07710—Complete Outfit with Case \$32.50

BANDMASTER . . . Value Leaders

\$35.00
 Cash

Trumpet or Cornet Outfit
 12 K 07753 or 12 K 07751
\$4 Down

- Sells for \$60, under the maker's own label.
- "Performance Tested" for perfect intonation.
- Selected materials and expert hand workmanship assure greater strength, more beautiful tone and outstanding performance. Tuned to A440 pitch.
- Non-corrosive valves—Quiet long-life springs.
- Tapered Water-Key—Quick slide change to A.
- Complete outfit includes \$8 carrying case, silver-plated mouthpiece, music lyre, valve oil, mute, and Sears \$1.50 Home Study Course. (See Page 864.)

Every Bandmaster is precision made and must pass the same performance tests as nationally advertised instruments. Real professional quality, built for long, hard service. More heavily silver-plated, coated with a clear lacquer. See 30-Day Trial Offer at left. Shipping weight, cornet or trumpet outfit, 10 lbs.

Bandmaster Case included, \$8 quality elsewhere. Semi-Gladstone style wood case. Washable Keratol covering. Post style handle. Attractive lining.

- (C) B-Flat Cornet. 16 1/2 inches long, 4 1/4-inch bell. Complete Outfit. \$37.50
- #12 K 07750—Silver plated satin finish, gold plated bell. \$35.00
- #12 K 07751—Gold colored lacquer finish. \$35.00
- (A) B-Flat Trumpet. 20 inches long, 4 1/4-inch bell. Complete Outfit. \$37.50
- #12 K 07752—Silver-plated satin finish. Burnished gold plated bell. \$35.00
- #12 K 07753—Gold colored lacquer finish. \$35.00
- (B) Trombone. Drawn, non-corrosive one-piece slide, hand ground. Improved water key, slide lock and balancer. Medium bore. Shpg. wt., 19 lbs. \$42.50
- #12 K 07756—Trombone Outfit. Silver plated. Gold plated bell. \$42.50

SEARS ROEBUCK AND CO.

(*) Items so marked shipped from Chicago or Philadelphia units. Order and pay postage from your nearest

Bandmaster Artist Cornet possibly made by the Elkhart Band Inst. Co.



Supertone Bandmaster Cornet



1942 Catalog – now Silvertone Artist & Bandmaster models



Silvertone "Artist"

Excellent quality—built for the professional player who demands flexibility and brilliance of tone, as well as extreme accuracy of intonation. Only fine quality materials are used—only finest workmanship. Outstanding features include: reinforced mouthpiece receivers—lath-turned silver-plated mouthpieces—nickel-silver valves, recessed, hand-lapped and fitted for lightning fast action—inlaid mother-of-pearl finger tips and carefully fitted water keys.

Sleek, gleaming, highly polished brass finish—protected with a triple coat of clear lacquer. Luxurious hand-engraving. Also included is a deluxe Gladstone style case, keratol covered with rayon plush lining; fine hardware.

♦ Shipped from Chicago or Philadelphia only. Order and pay postage from your nearest mail order house. See inside back cover for Easy Payments.

Silvertone "Bandmaster"

Good quality—a dependable instrument built to professional standard, yet priced to meet the demands of the young bandman or school student. Similar in design to above instruments—good quality materials and workmanship—brilliant tone—easy blowing and many more features. Polished brass, buffed and hand-engraved. Brilliant brass finish is protected with three coats of clear lacquer. Also included is a semi-Gladstone style case, keratol covered and lined. Ample room for accessories. ♦ Shipped from Chicago, Philadelphia or Boston; you pay postage from nearest mail order house. Easy Terms on inside back cover.

Trumpet

Designed for particular players—true, brilliant, flexible tone. Recessed nickel silver valves respond instantly. Reinforced mouthpiece receiver. 2 water keys—heavily braced. Third valve slide adjustment. 19 inches long; 5 1/2 inches deep; 4 1/2-inch bell. **Outfit includes case, mouthpiece, lyre, mute, valve oil and \$1.50 Sears Home Study Course.** Shipping weight, 11 pounds.

♦12 D 07773
Complete Outfit... \$82.50

Trumpet

Reinforced mouthpiece receiver. 2 water keys, heavily reinforced. Recessed valves. Third valve slide adjustment. 19 1/2 inches long; 5 1/2 inches deep; 4 1/2-inch bell. **Includes case, mouthpiece, lyre, mute, oil and \$1.50 Sears Home Study Course.** Shpg. wt., 11 pounds.

♦12 D 07747
Complete Outfit... \$57.50

Cornet

Master craftsmanship in every detail—rich, snappy tone, and accurate intonation in all ranges. Recessed nickel silver valves. Reinforced mouthpiece receiver. 2 water keys, heavily braced. Third valve slide adjustment. 15 1/2 inches long; 5 1/2 inches deep; 4 1/2-inch bell. **Outfit includes case, mouthpiece, lyre, mute, valve oil and \$1.50 Home Study Course.** Shipping wt., 11 lbs.

♦12 D 07771
Complete Outfit... \$82.50

Cornet

Clear, true tone. 2 easy-reach water keys, heavily braced. Recessed valves. Third valve slide adjustment. 16 inches long; 5 1/2 inches deep; 4 1/2-inch bell. **Outfit includes case, mouthpiece, lyre, mute, oil and \$1.50 Sears Home Study Course.** Shpg. wt., 11 lbs.

♦12 D 07745
Complete Outfit... \$57.50

Trombone

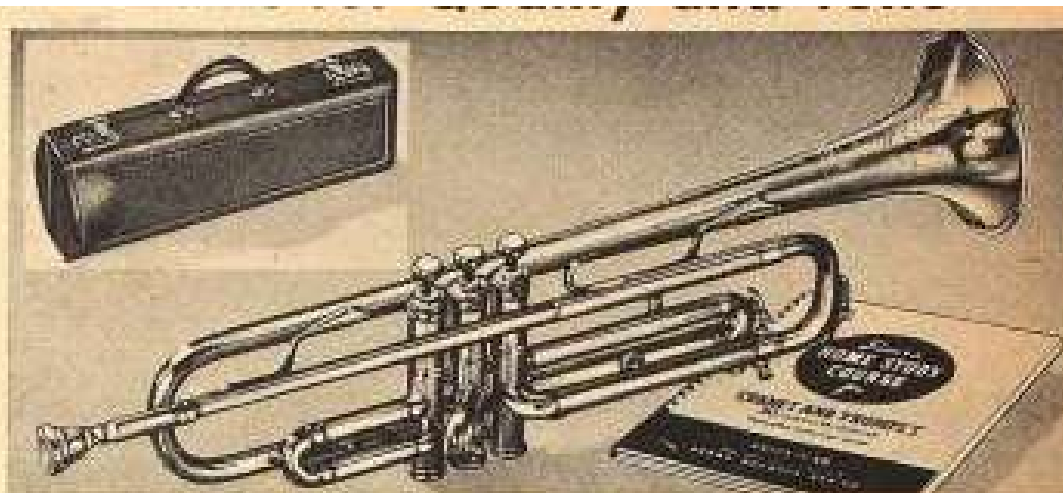
Silvertone traditionally fine quality. Medium bore; 45 inches long; 7 1/2-inch bell. Non-corrosive nickel silver slide. Flat, rounded artistic balancer. Easy-reach water key. Massive braces, screw-type bell and slide lock. Highly polished and buffed brass protected with 3 coats of clear lacquer. **Outfit includes case, mouthpiece, lyre, mute and slide oil and \$1.50 Sears Home Study Course.** Shipping weight, 12 pounds.

♦12 D 07775
Complete Outfit..... \$82.50

Trombone

Medium bore; 7 1/2-inch bell; 45 inches long. Good quality nickel silver slide. Flat, rounded balancer. Easy-reach water key. Massive braces and screw type bell and slide lock. **Outfit includes case, mouthpiece, lyre, mute, slide oil and \$1.50 Sears Home Study Course.** Shipping weight, 12 lbs.

♦12 D 07749
Complete Outfit..... \$59.95



Silvertone "Bandmaster" Trumpets and Cornets

• Lacquered and brilliantly polished brass—buffed and hand-engraved
 Silvertone traditionally fine quality—clear, true tone and sparkling
 finish have made many young bandmen and school students out-
 standing performers. **\$57⁵⁰**

Silvertone features usually found only on much higher priced instruments: rein-
 forced mouthpiece receiver, 2 water keys heavily reinforced. Recessed, rust-proof
 valves. Third valve slide adjustment. Tuned to A440, standard pitch. Outfit in-
 cludes: mouthpiece, lyre, mute, oil, \$1.50 Sears Home Study Course and semi-glad-
 stone style case, keratol covered and flannel lined. Case has room for accessories.

Shipped from Chicago, Phila. or Boston; you pay postage from nearest mail order
 house. Easy Terms on inside back cover.

B Trumpet Size: 19 1/2 inches long, 5 1/2 inches deep, 4 1/2-inch bell.
 † 12 E 07747—Complete Outfit. Shipping weight, 11 pounds..... \$57.50

B Cornet 16 inches long, 5 1/2 inches deep, 4 1/2-inch bell.
 † 12 E 07745—Complete Outfit. Shipping weight, 11 pounds..... 57.50

Shipped from Chicago, Phila. or Boston; you pay postage from nearest mail order
 house. Easy Terms on inside back cover.

Silvertone "Artist" Trumpets and Cornets

• Rustproof nickel silver valves, recessed, hand-lapped, give instant response
 • Fine quality inlaid mother-of-pearl finger tips and carefully fitted water keys
 • Heavier gauge brass—highly polished with luxurious hand engraving **\$82⁵⁰**

Designed particularly for advanced players—true, brilliant, flexible
 tone. Lathe-turned, silver-plated reinforced mouthpiece. 2 heavily braced water keys,
 third valve slide adjustment. Tuned to A440 pitch. Outfit includes: mouthpiece, lyre,
 mute, valve oil, \$1.50 Home Study Course and deluxe Gladstone style case, keratol
 covered, rayon plush lining, good quality hardware.

† Shipped from Chicago or Philadelphia only. Order and pay postage from nearest
 mail order house.

B Trumpet 19 inches long, 5 1/2 inches deep, 4 1/2-inch bell.
 † 12 E 07773—Complete outfit. Shipping weight, 11 pounds..... \$82.50

B Cornet 15 1/2 inches long, 5 1/2 inches deep, 4 1/2-inch bell.
 † 12 E 07771—Complete outfit. Shipping weight, 11 pounds..... 82.50

Silvertone "Super Artist" Trumpets and Cornets

• Superior nickel silver valves—hand-fitted, lapped and recessed.
 • Heavy gauge brass with three coats of clear lacquer, hand-buffed and
 polished; elaborately engraved by hand **\$98⁵⁰**
 • Inlaid mother-of-pearl fingertips and two hand fitted water keys.

All the features required by professional musicians. You can fill any "solo" chair with
 these superior instruments. Pure, brilliant tone, accurate intonation in all ranges.
 Third valve slide adjustment. Tuned to A440 standard pitch.

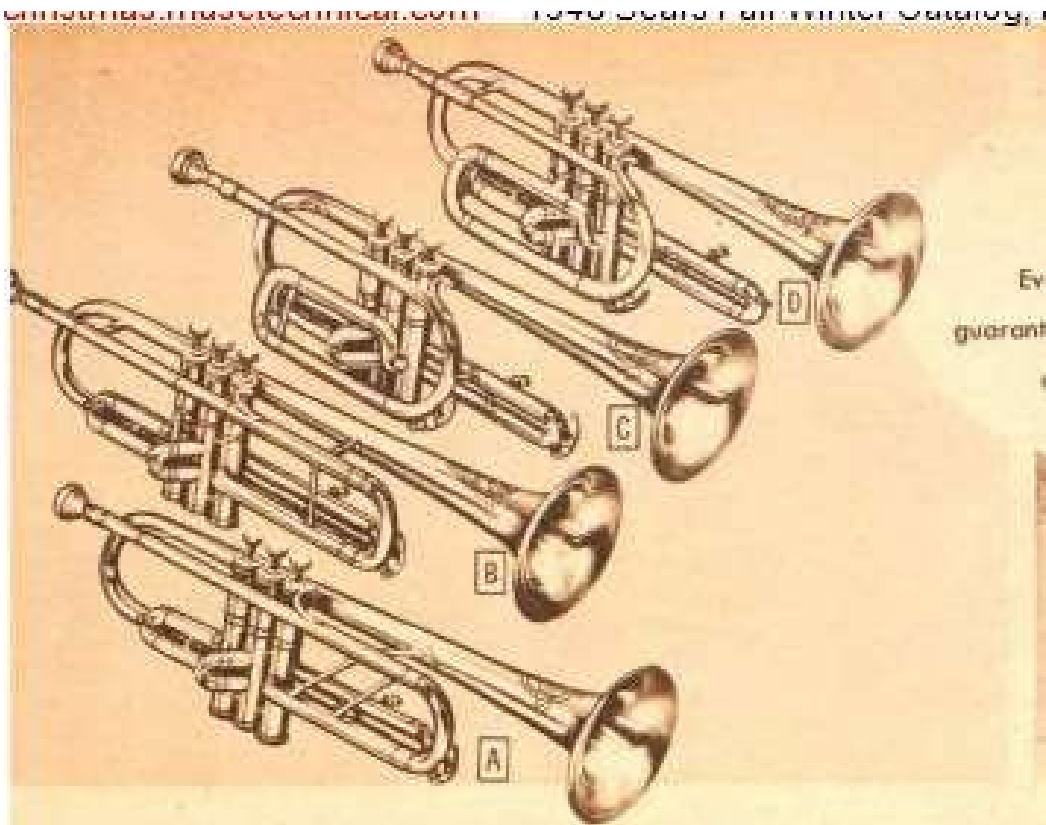
Outfit: mouthpiece, lyre, mute, valve oil, \$1.50 Sears Home Study Course, and
 deluxe Gladstone case, keratol covered, colorful plush lining and finest hardware.

† Shipped from Chicago or Philadelphia only. Order and pay postage from Sears
 nearest mail order house.

B Trumpet 19 1/2 inches long, 5 1/2 inches deep, 4 1/2-inch bell
 † 12 E 07779—Complete outfit. Shipping weight, 11 pounds..... \$98.50

B Cornet 16 inches long, 5 1/2 inches deep, 4 1/2-inch bell.
 † 12 E 07777—Complete outfit. Shipping weight, 11 pounds..... 98.50

The next catalog to include brass is from 1948.



Ev
guarant

SILVERTONE TRUMPET AND CORNET OUTFITS

with rich, rounded tone built in by master instrument craftsmen!
Make your own music . . . be popular at parties and get-togethers
. . . make money, too, by playing at dances, picnics, club meetings



Valves are precision-ground to an accuracy of 0.0002 inch



Brilliantly polished brass protected by 4 coats of lacquer



Perfectly balanced; easy to play without tiring your arm



Working parts all painstakingly hand-fitted by craftsmen

Handsome SILVERTONE B-Flat Trumpets and Cornets in the popular medium bore. Glistening, highly polished brass. Each nickel-plated, mirror-finished valve is carefully hand-fitted for smooth, silent, easy operation. Graceful bell is beautifully hand engraved. Trumpet size 21 in. long; 4 $\frac{3}{8}$ -in. bell. Cornet size 16 $\frac{1}{4}$ in. long; 4 $\frac{3}{8}$ -in. bell. Complete outfit includes instrument, nickel-plated mouthpiece and lyre, attractive case and Sears Home Study Course. Shpg. wt. each 7 lbs.

A Professional Trumpet Outfit, Velvet-smooth box valves (spring on top); two water keys; nickelplated tuning slides. 57 D 02305 \$92.50

\$92.50
Cash
\$9.50 Down

B 57 D 02303—Deluxe Trumpet Outfit. Standard valves; 1 water key. \$69.50

C Professional Cornet Outfit, Super-smooth box valves (spring on top); two water keys; nickelplated tuning slides. 57 D 02355 \$92.50

\$92.50
Cash
\$9.50 Down

D 57 D 02353—Deluxe Cornet Outfit. Standard valves; 1 water key. \$69.50

The slanted double brace on the trumpet looks more like this Ohio Band Inst. Co. example.



1949 Catalog has the same offerings.

og, Page 638 97,040,922 CC.52 IPVC.74

Silvertone
THE RIGHT WAY
TO SAVE
MUSICAL
INSTRUMENTS

SILVERTONE TRUMPET AND CORNET OUTFITS . .
with rich, rounded, thrilling tone built in by
master instrument craftsmen

B-Flat system in popular medium bore. Glistening, highly polished brass. Each nickel plated, mirror-finished valve is carefully hand-fitted for smooth, silent, easy operation. Hand engraved bell. Trumpet size 21 inches long; 4 $\frac{1}{2}$ -inch bell. Cornet size 16 $\frac{1}{2}$ inches long; 4 $\frac{1}{2}$ -inch bell. Complete outfit includes instrument, mouthpiece and lyre, attractive case and Home Study Course. Shipping weights Trumpets, 10 pounds; Cornets, 9 pounds.

Price Tag:
List for Price With
~~\$69.50~~
(E), (G)
\$64.50
Cash
\$6.50 Down

D 57 E 02305—Professional Trumpet Outfit. Velvet-smooth box valves (spring on top); two water keys; attractive nickel plated tuning slides. Was \$92.50, **\$89.50**

E 57 E 02303—De luxe Trumpet Outfit. Standard valves; 1 water key. \$64.50

F 57 E 02355—Professional Cornet Outfit. Super smooth-working box valves (spring on top); two water keys; nickel plated tuning slides. Was \$92.50, **\$89.50**

G 57 E 02353—De luxe Cornet Outfit. Standard valves; 1 water key. \$64.50

Silvertone
YOUR CHOICE
BAND INSTRUMENTS

Valves ground to accuracy of 0.0002 in.

Bright brass protected by lacquer film

Working parts all carefully hand-fitted by craftsmen.

Perfectly balanced; easy to play without tiring your arm

The 1950 Catalog offers three levels of brass.



"I QUALIFIED FOR THE SCHOOL BAND . . . THANKS TO THE HOME STUDY COURSE METHOD"

You, too, can be eligible to play in your local band this very season!

Join in the fun of playing in a band! Be active in every big event! Travel with the football team! Even if you can't play a note of music today . . . you can qualify for a band this season . . . by careful study of the Home Study Course included with every Silvertone Band Instrument shown on these pages. You begin with the basic fundamentals of music . . . and learn step-by-step from clearly explained and illustrated lessons that help you play as you learn! Self-help examinations are spaced at frequent intervals between lessons . . . to let you know how rapidly and skillfully you are progressing . . . as you proceed to more complex lessons.

"Which Musical Instrument Should I Play?"

You can play *any* SILVERTONE Instrument! But if you have *thin lips, normal teeth*, your best bets are *trumpet, cornet, clarinet, sax, flute*. For *thick lips, normal teeth*, select *trombone, clarinet, sax, flute*. For *protruding teeth*, select *flute, clarinet, sax*.

Cornets have round, mellow tones; used mainly in marching band work. Trumpets have brilliant carrying power; best suited for orchestra work. Trombones have majestic middle tones, great volume range; used in marching bands and orchestra work.

Flutes have high soprano tones; for marching bands, symphony orchestras, lead parts in concert bands. Alto saxes have sweet, mellow tones; Tenor Saxes are larger, pitched lower than alto; both used in marching bands, dance orchestras. Clarinets have rich, reedy tone; important for solo work in all combinations.

Select the instrument that suits you best, that you like best!

Start Immediately . . .

SILVERTONE BAND INSTRUMENTS . . .



It's easy to play the ALL-NEW precision crafted SILVERTONE BETTER BAND INSTRUMENTS

True, clear tones with minimum effort . . . because of precision fitting. Smooth, crisp-action valves on trumpets and cornets. An accurately drawn effortless slide action on trombone. Four coats of lacquer over high-quality brass. Solid nickel silver hand-fitted valves and slides. Engraved bells, attractive leaf design. With mouthpiece, lyre, oil, rayon plush-lined case and *Sears De Luxe Home Study Course*.

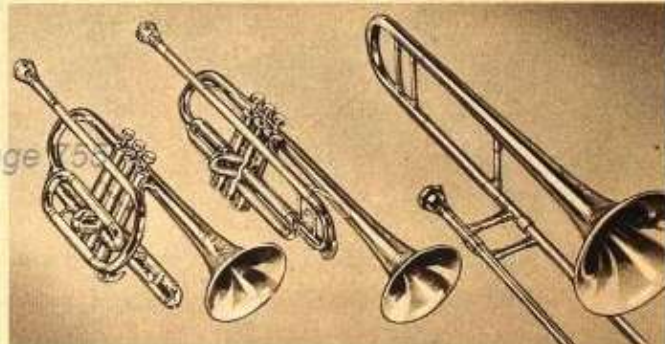
<p>Cornet or Trumpet . . . Each \$67⁹⁵ <small>Cash</small> \$7.00 Down . . . on Sears Easy Terms</p> <p>Cornet and Trumpet. Pitched in B\flat, slide change to A. Medium bore. 4$\frac{3}{8}$-inch bell. Bottom valve springs; recessed valve caps; 2 water keys. Excellent balance for carrying and playing. Polished to brilliant luster. With all accessories listed above.</p> <p>Cornet. 17$\frac{3}{8}$ in. long. Rich, mellow tones; used in marching bands. Shipping weight 11 lbs. 57 E 02353 \$67.95</p> <p>Trumpet. 21 in. long. Sharp, penetrating tone; for orchestra work. Shipping weight 12 lbs. 57 E 02303 \$67.95</p>	<p>Trombone \$74⁹⁵ <small>Cash</small> \$7.50 Down</p> <p>Trombone. Pitched in B\flat. 45 in. long, 7-in. bell. Positive slide lock prevents slide from falling out accidentally. Counterbalance makes trombone balance in extended position. Medium bore. Nickel-plated mouthpiece. With accessories listed above. Shipping weight 17 pounds. 57 E 02428 \$74.95</p>	
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You'll play best with our finest . . . most beautiful SILVERTONE BEST BAND INSTRUMENTS

Luxury quality at a popular price! Easy for the beginner to play; fine enough to meet professional requirements. Parts normally touched by hands are tarnish-resistant nickel-plated brass. Other parts top quality brass, protected by 5 baked-on super-tough lacquer coats. Extra-large floral design hand-engraved on bell. Pay postage from factory at Elkhart, Ind. Order from mail order house.

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|---|---|--|
| <p>Cornet or Trumpet . . . Each \$112⁹⁵ <small>Cash</small> \$11.50 Down . . . on Sears Easy Terms</p> <p>Cornet and Trumpet. B\flat, slide change to A. 4$\frac{3}{8}$-in. bell. Solid nickel silver valves hand-fitted to exact tolerances. Professional bore. 2 water keys. Mouthpiece, lyre, oil, top quality rayon plush-lined case, <i>Sears De Luxe Home Study Course</i>.</p> <p>Cornet. 17$\frac{3}{8}$ in. long. Sweet, full tone. Used in marching groups. Shipping weight 11 lbs. 57 E 2383F \$112.95</p> | <p>Trombone \$112⁹⁵ <small>Cash</small> \$11.50 Down</p> <p>Trombone. Pitched in B\flat. 45 in. long, 7-in. bell. Precision slide lock won't rattle. Stocking drawn from body, not soldered on. Nickel-plated counterbalance evenly distributes weight. Nickel silver slide hand-fitted. Mouthpiece, lyre, oil, de luxe case. <i>Sears De Luxe Home Study</i>.</p> <p>57E2434F—Wt. 17 lbs. \$112.95</p> | |
|---|---|--|



A new low-priced line . . . designed for the beginner . . . SILVERTONE GOOD BAND INSTRUMENTS

An inexpensive way to learn to play . . . and start having the fun that members of the band all have. Easy-blowing . . . even for the beginner. Hand ground nickel alloy valves on trumpet and cornet. Hand ground nickel alloy slide stockings on trombone. Made of good grade trumpet brass, lacquered to protect shiny finish. Die stamped SILVERTONE name on bells.

- | | | |
|---|---|--|
| <p>Cornet only or Trumpet only . . . Each \$39⁹⁵ <small>Cash</small> \$4.00 Down . . . on Sears Easy Terms</p> <p>Cornet and Trumpet. B\flat, slide to A. 4$\frac{3}{8}$-in. bell. Short-travel large caliber valves. Modern braces, pearl finger tips. Medium bore. Available with or without case. <i>Home Study Course</i>, mouthpiece, lyre, oil included with every cornet or trumpet.</p> <p>Cornet. 18 in. long. 57 E 02364—With case. Shpg. wt. 11 lbs. \$47.95
57 E 02363—Cornet only. Shpg. wt. 4 lbs. . . . \$39.95</p> | <p>Trombone \$44⁹⁵ <small>Cash</small> \$4.50 Down</p> <p>Trombone. Pitched in B\flat. 45$\frac{3}{4}$ in. long, 6$\frac{1}{2}$-in. bell. Fast action slide. Long pattern water key. Slide lock. Medium bore. <i>Home Study Course</i>, lyre, mouthpiece, oil. Available with or without case. 57 E 02433—With case. Shpg. wt. 17 lbs. \$59.95
57 E 02432—Trombone only. Shpg. wt. 5 lbs. \$44.95</p> | |
|---|---|--|

The 1951 Catalog is down to two price levels.
The lower priced horns are made in France, probably by Couesnon.

BEST QUALITY BAND INSTRUMENTS
Precision-Crafted for top performance

Silvertone Cornet and Trumpet. \$99.95
Cash \$10 Down on Terms
Precision fitted . . . smooth, crisp action valves. Pitched in B \flat , with slide change to A. Medium bore. Large, 4 $\frac{1}{4}$ -in. bell for full tone. Fast-action valve springs; recessed valve caps. Two water keys. Solid nickel silver, hand-fitted valves. High-grade lacquer over high-quality brass. Bells engraved in attractive leaf design. Precision fitted throughout. Comes complete with mouthpiece, lyre, oil, rayon plush-lined case and Sears Deluxe Home Study Book. You can master any SILVERTONE Band Instrument the easy way . . . the Home Study way!

A Cornet. 17 $\frac{1}{4}$ -in. long. Rich, mellow tone. 57 D 02309—Shpg. wt. 11 lbs. . . . \$99.95
B Trumpet. 21 in. long. Penetrating tone. 57 D 02308—Shpg. wt. 12 lbs. . . . \$99.95

Silvertone Trombone. \$110.00
Cash \$11 Down on Terms
Precision-fitted throughout. Accurately drawn slide. Pitched in B \flat . 45 inches long. Large 7 $\frac{1}{4}$ -inch bell. Positive slide lock. Perfectly balanced for comfortable playing—needs no counterbalance! Medium bore. Silver-plated mouthpiece. High-grade lacquer over high-quality brass. Solid nickel silver inside slide surfaces. Complete with mouthpiece, lyre, oil, rayon plush-lined case and Sears Deluxe Home Study Book. Learn to play the easy way . . . use the Home Study method!

C Trombone. 45 in. long. Shpg. wt. 23 lbs. 57 D 02311—\$110.00

SILVERTONE BAND INSTRUMENTS
Mellow-Toned . . . Easy to Play

Cornet and Trumpet. \$49.95
Cash \$5 Down Cornet only
Pitched in B \flat , slide change to A. 4 $\frac{1}{4}$ -in. bell. Hand-ground nickel alloy valves. Good grade brass, lacquered. Mouthpiece, lyre, oil and Home Study Book. Made in France.

D Cornet. 18 inches long. Rich, mellow tone. 57 D 02313—Cornet only. Wt. 4 lbs. . . . \$49.95
57 D 02314—Cornet with case. Wt. 11 lbs. 59.50
E Trumpet. 21 $\frac{1}{2}$ inches long. For use in concert or dance band work. Vibrant tone. 57 D 02314—Trumpet with case. Wt. 12 lbs. \$59.50
57 D 02313—Trumpet only. Shpg. wt. 4 lbs. 49.95

F Trombone. \$54.95
Cash \$5.50 Down
Hand ground nickel alloy slide. Trombone only lacquered. Pitched in B \flat , 45 $\frac{1}{2}$ in. long; 6 $\frac{1}{2}$ -in. bell. Water key. Slide lock. Medium bore. Lyre, mouthpiece. Home Study Book. Made in France.
57 D 02432—Trombone only. Shipping weight 5 pounds . . . \$54.95
57 D 02433—Trombone with case. Shipping weight 9 pounds. \$71.95

MUTES for all Cornets and Trumpets
Harmon **Wave Mute** (left). Aluminum. 57 D 3730—Shipping weight 7 ounces. . . . \$4.39
Harmon **Triple-Play Mute**. Aluminum. 57 D 3732—Shipping weight 7 ounces. . . . 4.39

The 1954 Catalog is back to three price levels.
The middle level are made in Germany and the lower in France.

FINE QUALITY
\$110.00
Cash \$11 Down

FINE QUALITY
recommended because valves are solid nickel silver, hand-fitted for fast action, dependable performance

Naturally you want more than beauty in your cornet or trumpet. You want . . . smooth action . . . easy blowing . . . brilliant tone. Superb Silvertone craftsmanship gives you all these most-wanted features . . . PLUS the sparkle and luster of gleaming top quality lacquered brass. Handsomely finished with nickel silver trim. Valve springs are at top of valves for instant leather-touch action. Standard medium bore. Extra large 4 $\frac{1}{2}$ -in. bell attractively engraved. Precision fitted throughout. With 3-ply wood case—scuff-resistant artificial leather covered, plush-lined. Separate protective plastic cover, mouthpiece, lyre, oil, Home Study Book.

D Cornet. 17 $\frac{1}{4}$ in. long. Shipping weight 11 pounds. 57 H 02309—\$10 Down, \$8 Month. . . . Cash \$99.95
E Trumpet. 21 in. long. Shipping weight 12 lbs. 57 H 02308—\$10 Down, \$8 Month. . . . Cash 99.95
You'll enjoy your horn more with a mute. See mute combination offer below at right.

Fine Quality Silvertone Trombone. . . . precision crafted for discriminating musicians. Accurately fitted throughout. Standard medium bore, pitched in B \flat . Accurately drawn slide recessed 2 $\frac{3}{4}$ in. for easier playing in 6th, 7th positions. Solid nickel silver inner slides last indefinitely. Large 7 $\frac{1}{4}$ -in. bell. Positive slide lock. Perfectly balanced for comfortable playing. With case, plastic protective cover, mouthpiece, lyre, oil, Home Study Book. Order your trombone suite below at right.

F Trombone. 45 in. long. Shpg. wt. 23 lbs. 57 H 02311L—\$11 Down, \$9 Month. . . . Cash \$110.00

All SILVERTONE CASES supplied with brass instruments are constructed of 3-ply wood. Case and lid match perfectly and lock tightly together when closed. . . . keep out dust and moisture. Colorful deep dye rayon plush lining.

• Each has deluxe wood case, home study book, 17 keys, 6 rings on all
All Silvertone Clarinet keys may be serviced and adjusted.

A Nickel-Alloy Clarinet. Light, quick-action keys. Sturdy metal can't warp. Finger positions almost same as wood clarinet; easier to change to professional model. Ideal for beginning players. 57 H 02523—\$7 Down, \$6 Month. Shpg. wt. 7 lbs. . . . Cash \$69.95
B Fine Quality Ebony Clarinet. Won't crack, warp, or check. Accurate intonation in all registers. Precision-fitted keys of solid nickel silver. 57 H 02521—\$9 Down, \$8 Month. Shpg. wt. 7 lbs. . . . Cash \$89.95
C Our Best Grenadilla Wood Clarinet. Rich, resonant tone that only the best quality imported Grenadilla wood makes possible. Long-lasting solid nickel-silver keys . . . hand-fitted, highly polished. Black lacite mouthpiece. Shipping weight 7 pounds. 57 H 02525—\$13.00 Down, \$10 Month. . . . Cash \$129.95

• Hand-fitted polished brass keys
• Highly polished, lacquered brass
Simplified key arrangement, plus "leather-light" action permits fast passages. Leakproof tone hole sockets, tapered bore. Hand-engraved bells. Made in Western Germany. With case, mouthpiece, adjustable strap, Home Study Book. Shipping weights: Eb Alto 22 lbs. B \flat Tenor, 28 lbs. 57 H 02485L—Eb Alto Sax, case, \$19.50 Dn., \$12 Mo. Cash \$194.75
57 H 02486L—B \flat Tenor Sax, case (not shown). \$23 Down, \$14 Month Cash \$229.95

MOST POPULAR
\$89.95
Cash \$9 Down

LOW PRICED
\$54.95
Cash \$5.50 Down

G \$79.95
Cash \$8 Down
H \$79.95
Cash \$8 Down
K \$49.95
Cash \$5 Down
M \$49.95
Cash \$5 Down

Expensive Features—Low Price
Our Most Popular Models. Made in Germany by old-time craftsmen. Clear-lacquered, long-wearing brass. Bells engraved with rich-looking design. Pitched in B \flat , slide change to A. Standard medium bore. Hand-ground nickel silver valves. Spring at top of valves for quicker action. Recessed valve caps inside with felt. Bell is 4 $\frac{1}{2}$ in. diam. 3 water keys on each. Case, mouth piece, lyre, oil, Home Study Book.

G Cornet—18 in. long. Shpg. wt. 12 lbs. 57 H 02380—\$4 Down, \$7 Month. . . . Cash \$79.95
H Trumpet. 21 $\frac{1}{2}$ in. long. Shpg. wt. 14 lbs. 57 H 02380—\$4 Down, \$7 Month. . . . Cash 79.95

Our Most Popular Silvertone Trombone. Pitched in B \flat . Standard medium bore. Clear-lacquered, polished brass. Effortless slide action. *Lyre slides of hard nickel silver.* Slide lock. 6 $\frac{1}{2}$ -in. bell. Case, lyre, mouthpiece. Home Study Book.

J Trombone. 46 in. long. Shpg. wt. 20 lbs. 57 H 02436L—\$9 Down, \$8 Month. . . . Cash \$89.95
Use a mute for exciting effects. Order below

Special Value Instruments
Good Quality Silvertone Cornet and Trumpet. Lacquered brass, pitched in B \flat , slide change to A. Standard medium bore. Made in France. Hand ground nickel alloy valves; 4 $\frac{1}{2}$ in. diam. bell. Cornet has 2 water keys. Included: mouthpiece, Study Book.

K Cornet only. 18 in. long. Shpg. wt. 7 lbs. 57 H 02363—\$5 Down, \$5 Month. . . . Cash \$49.95
Cornet with artificial leather-covered case. 57 H 02364—Wt. 11 lbs. \$6 Down, \$5 Mo. Cash 59.00
L Trumpet only. 21 $\frac{1}{2}$ in. long. Shpg. wt. 7 lbs. 57 H 02313—\$5 Down, \$5 Month. . . . Cash 49.95
Trumpet with artificial leather-covered case. 57 H 02314—Wt. 9 lbs. \$6 Down, \$5 Mo. Cash 59.00

Good Quality Silvertone Trombone. Durable brass, clear lacquer finish. Pitched in B \flat . Made in France. Hand-ground nickel alloy slide stockings. Engraved 6 $\frac{1}{2}$ -in. diam. bell. With slide lock, mouthpiece.

N Trombone only. 45 $\frac{1}{2}$ in. long. Shpg. wt. 11 lbs. 57 H 02432L—\$5.50 Down, \$5 Mo. . . . Cash \$54.95
Trombone with artificial leather-covered case. 57 H 02433L—\$7.50 Down, \$7 Mo. Wt. 13 lbs. . . . 73.49

The 1955 Catalog introduces the Silvertone 200 series made in Elkhart.

The \$99.95 trumpet appears to be the Pedler Art model.



Each instrument is played and electronically tested on a Sirobaco to insure perfect intonation, uniform quality!

Trumpet or Cornet
\$129.50 cash
 \$13 down

Introducing Our New Silvertone "Model 200" . . . Finest Brass Instruments We've Ever Offered!

Here's the proud result of months of research and development. Engineered and designed in Elkhart, Indiana by one of the most famous makers of brass instruments.

Silvertone "Model 200" Trumpets, cornets and trombones give you scientific assurance of uniform quality and perfect intonation. Every instrument is played and tested electronically before it leaves the factory. Precision hand-boned, nickel-silver valves are nickel-plated. Encased top springs are "trigger-fast" for dependable performance.

Built for durability at point of greatest wear—each valve wall 3 times thicker than in any instrument we've ever sold.

Golden polished brass is engraved and lacquered to protect finish. Finger crooks and water keys are solid castings.

Includes plush-lined luggage-type case with simulated leather trim; leather handle, mouthpiece, lyre, oil, and home study book.

SATISFACTION GUARANTEED: We believe the "Model 200" is the finest brass instrument value on the market today—satisfaction guaranteed or your money will be refunded.

A Deluxe "Model 200" Trumpet. Working 3rd valve slide for quick adjustment while playing. Shpg. wt. 10 lbs. 8 oz.
 57 D 02320—\$13 down, \$10 a month...\$129.50

B Deluxe "Model 200" Cornet. 4½ inch diameter bell. Shpg. wt. 10 lbs.
 57 D 02360—\$13 down, \$10 a month...\$129.50

C Deluxe "Model 200" Trombone. Slide and bell lock; 7½ in. bell. Effortless slide action. Shpg. wt. 15 lbs. 8 oz.
 57 D 02460L—\$13 down, \$10 a month...\$129.50



Instruments below and at right complete with NEW plush-lined, tapered design cases . . . keep out dust, moisture.

Cornet or Trumpet
\$49.95 cash
 \$5 down

Cornet or Trumpet
\$79.95 cash
 \$8 down

Cornet or Trumpet
\$99.95 cash
 \$10 down

- Hand-ground nickel alloy valves
- Cornet has 2 water keys for quick convenience

Lacquered brass; Bb; slide change to A. Made in France. 4½-in. diam. bell. With mouthpiece, study book.

D Cornet only. 18 in. long. Shpg. wt. 6 lbs.
 57 D 02363—\$5 down, \$5 monthly Cash \$49.95

Cornet with artificial leather covered case.
 57 D 02364—Wt. 9 lbs. \$6 dn., \$5 mo. Cash 59.50

E Trumpet only. 21½ in. long. Shpg. wt. 6 lbs.
 57 D 02313—\$5 down, \$5 monthly Cash 49.95

Trumpet with artificial leather-covered case.
 57 D 02314—Wt. 9 lbs. \$6 dn., \$5 mo Cash 59.50

F Trombone only. Durable brass, clear lacquer finish. Pitched in Bb. Made in France. Hand-ground nickel-alloy slide stockings. Engraved 6½-inch bell. With slide lock, mouthpiece. 45¾ inches long. Shipping weight 11 pounds.

57 D 02432L—\$5.50 down, \$5 monthly Cash \$54.95

Trombone with artificial leather-covered case. Wt. 16 lbs.
 57 D 02433L—\$7.50 down, \$7 monthly Cash \$73.50

- Hand-ground nickel-silver valves
- 2 water keys for convenient elimination of water
- Valve springs at top for quick action

Our most popular models because they combine expensive features with low price. Clear-lacquered brass with attractive engraving on bell. Pitched in Bb with slide change to A. Recessed valve caps are inlaid with felt. Bell in 4½ in. diameter. Cornet and trumpet made in Germany. Case, mouthpiece, lyre, oil, study book.

G Cornet. 18 in. long. Shipping weight 15 lbs.
 57 D 02380—\$8 down, \$7 monthly Cash \$79.95

H Trumpet. 21½ in. long. Shipping weight 14 pounds.
 57 D 02330—\$8 down, \$7 monthly Cash 79.95

J Our Most Popular Silvertone Trombone. Pitched in Bb with standard medium bore. Clear-lacquered, polished brass. Effortless slide action. Inner slides of hard nickel-silver. Slide lock. 6½-in. bell. Made in Elkhart, Indiana. Complete with case, lyre, mouthpiece, home study book. Shipping weight 26 pounds.
 57 D 02436I—\$9 down, \$8 monthly Cash \$89.95

- Nickel-silver pistons, heavily nickel plated
- Attractive engraving on 4½-in. tempered bell
- 2 water keys—no need to remove slide

Made of highest quality .025 gauge brass processed to meet maximum requirements. Highly polished to mirror-like luster and protected with two coats of lacquer. Sensitive valve springs for instant feather-touch action. Made in USA. 3-ply scuff-resistant wood case; artificial leather covered, plush-lined. Includes mouthpiece, lyre, oil, study book.

K Cornet. 17½ inches long. Shipping weight 11 lbs.
 57 D 02309—\$10 down, \$8 monthly Cash \$99.95

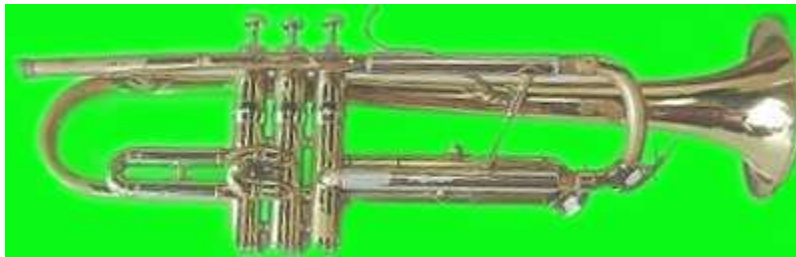
L Trumpet. Shipping weight 12 pounds.
 57 D 02308—\$10 down, \$8 monthly Cash 99.95

M Trombone. Standard medium bore. Pitched in Bb. Both slide and bell lock. Slide recessed 2¼ in. for easier playing in 6th, 7th positions. Solid nickel-plated inner slides last indefinitely. Large 7½-inch bell. With 3-ply wood case, lyre, oil, study book. Shipping weight 23 pounds.
 57 D 02311L—\$11 down, \$9 monthly Cash \$110.00


The Silvertone Artist Trumpet matches those made by Blessing.



This Silvertone 200 trumpet has a serial number 614144, which fits those made by Bohm-Meinl.



1956 Catalog



OUR BEST SILVERTONE BRASS . . . "MODEL 200"
Tested on Strobocconn to Insure Perfect Intonation

Here's the proud result of months of research and development. Engineered and designed in Elkhart, Indiana by one of the most famous makers of brass instruments. These are the finest brass instruments we've ever sold. And they can be yours for as little as \$1 more per month than our next lower-priced models below. Use Sears Easy Terms.

Silvertone "Model 200" trumpets, cornets and trombones give you scientific assurance of uniform quality and perfect intonation. Each instrument is played and tested electronically before it leaves the factory. Precision-hand-honed, nickel-silver valves are light-polytated. Encased top springs for "trigger-fast" valve action.

Silvertone "Model 200" instruments are built for durability at the point of greatest wear . . . each valve wall is 3 times thicker than any instrument we've ever sold.

Trumpet and cornet are pitched in B₃ with slide change to A. Recessed valve caps. Golden polished brass is engraved and lacquered to protect finish. Nickel-silver trim.

Finger crooks and water keys are solid castings. Includes plush-lined, luggage-type case with simulated leather trim and leather handle, mouthpiece, lyre, oil and home study book. "Model 200" engraved on bell. Satisfaction guaranteed! We believe that the Silvertone "Model 200" instruments are the finest brass instrument value on the market today. Try them . . . satisfaction guaranteed or your money refunded.

A OUR BEST "MODEL 200" TRUMPET. 21 inches long. Has working third valve slide for quick adjustment while playing. Shipping weight 11 lbs.
\$7 G 02320—\$12 down, \$10 month. Cash \$129.50

B OUR BEST "MODEL 200" CORNET. 4 1/2-inch diameter bell. 17 1/2 inches long. Shipping weight 10 lbs.
\$7 G 02340—\$12 down, \$10 month. Cash \$129.50

C OUR BEST "MODEL 200" TROMBONE. Pitched in B₃. Slide and bell lock. 7 1/2-inch diameter bell. Effortless slide action. Shipping weight 16 lbs.
\$7 G 02460—\$12 down, \$10 month. Cash \$129.50

OUR BEST SILVERTONE BRASS . . . "MODEL 200"
Tested on Strobocconn to Insure Perfect Intonation

Here's the proud result of months of research and development. Engineered and designed in Elkhart, Indiana by one of the most famous makers of brass instruments. These are the finest brass instruments we've ever sold. And they can be yours for as little as \$1 more per month than our next lower-priced models below. Use Sears Easy Terms.

Silvertone "Model 200" trumpets, cornets and trombones give you scientific assurance of uniform quality and perfect intonation. Each instrument is played and tested electronically before it leaves the factory. Precision-hand-honed, nickel-silver valves are light-polytated. Encased top springs for "trigger-fast" valve action.

Silvertone "Model 200" instruments are built for durability at the point of greatest wear . . . each valve wall is 3 times thicker than any instrument we've ever sold.


Trumpet and cornet are pitched in B₃ with slide change to A. Recessed valve caps. Golden polished brass is engraved and lacquered to protect finish. Nickel-silver trim.

Finger crooks and water keys are solid castings. Includes plush-lined, luggage-type case with simulated leather trim and leather handle, mouthpiece, lyre, oil and home study book. "Model 200" engraved on bell. Satisfaction guaranteed! We believe that the Silvertone "Model 200" instruments are the finest brass instrument value on the market today. Try them . . . satisfaction guaranteed or your money refunded.

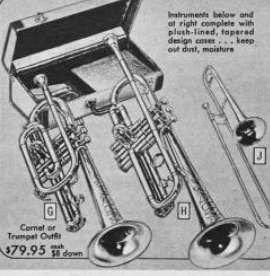
A OUR BEST "MODEL 200" TRUMPET. 21 inches long. Has working third valve slide for quick adjustment while playing. Shipping weight 11 lbs.
\$7 G 02320—\$12 down, \$10 month. Cash \$129.50

B OUR BEST "MODEL 200" CORNET. 4 1/2-inch diameter bell. 17 1/2 inches long. Shipping weight 10 lbs.
\$7 G 02340—\$12 down, \$10 month. Cash \$129.50

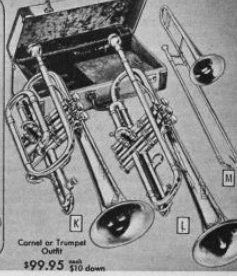
C OUR BEST "MODEL 200" TROMBONE. Pitched in B₃. Slide and bell lock. 7 1/2-inch diameter bell. Effortless slide action. Shipping weight 16 lbs.
\$7 G 02460—\$12 down, \$10 month. Cash \$129.50



OUR MOST POPULAR SILVERTONE TROMBONE. Pitched in B₃ with standard medium bore. Clear-lacquered, polished brass. Effortless slide action. Inner slides of hard nickel-silver. Slide lock. 6 1/2-in. bell. Made in Elkhart, Indiana. Complete with case, lyre, mouthpiece and home study book. Shipping weight 26 pounds.
\$7 G 02434—\$9 down, \$8 monthly. Cash \$89.95



OUR MOST POPULAR SILVERTONE CORNET. Pitched in B₃ with standard medium bore. Clear-lacquered, polished brass. Effortless slide action. Inner slides of hard nickel-silver. Slide lock. 6 1/2-in. bell. Made in Elkhart, Indiana. Complete with case, lyre, mouthpiece and home study book. Shipping weight 26 pounds.
\$7 G 02434—\$9 down, \$8 monthly. Cash \$89.95



OUR MOST POPULAR SILVERTONE TRUMPET. Pitched in B₃ with standard medium bore. Clear-lacquered, polished brass. Effortless slide action. Inner slides of hard nickel-silver. Slide lock. 6 1/2-in. bell. Made in Elkhart, Indiana. Complete with case, lyre, mouthpiece and home study book. Shipping weight 26 pounds.
\$7 G 02434—\$9 down, \$8 monthly. Cash \$89.95

Hand-ground nickel alloy valves

Cornet has 2 water keys for quick convenience. Lacquered brass; B₃; slide change to A. Made in France. 4 1/2-inch diameter bell. With mouthpiece and study book.

CORNET ONLY. 18 in. long. Shipping wt. 6 lbs. \$7 G 02363—\$5.50 down, \$5 monthly. Cash \$54.95

CORNET WITH SIMULATED LEATHER-COVERED CASE. \$7 G 02364—\$6.50 down, \$5 monthly. Cash \$67.50

TRUMPET ONLY. 21 1/2 in. long. Shipping wt. 6 lbs. \$7 G 02313—\$5.50 down, \$5 monthly. Cash \$54.95

TRUMPET WITH SIMULATED LEATHER-COVERED CASE. \$7 G 02314—\$6.50 down, \$5 monthly. Cash \$67.50

TROMBONE ONLY. Durable brass, clear lacquer finish. Pitched in B₃. Made in France. Hand-ground nickel-alloy slide stockings. Engraved 7-inch bell. With slide lock, mouthpiece. 4 3/4 inches long. Shipping weight 11 pounds.
\$7 G 02426—\$5.50 down, \$5 monthly. Cash \$54.95

TROMBONE WITH SIMULATED LEATHER-COVERED CASE. Shipping weight 16 lbs.
\$7 G 02427—\$7.50 down, \$7 monthly. Cash \$72.50

Hand-ground nickel-silver valves

2 water keys for convenient elimination of water

Valve springs at top for quick action

Our most popular models because they combine expensive features with low price. Clear-lacquered brass with attractive engraving on bell. Pitched in B₃ with slide change to A. Recessed valve caps are inlaid with felt. Bell is 4 1/2 in. diameter. Cornet and trumpet made in Germany. Case, mouthpiece, lyre, oil, and study book are included.

CORNET. 18 in. long. Shipping weight 15 lbs.
\$7 G 02380—\$8 down, \$8 monthly. Cash \$79.95

TRUMPET. 21 1/2 in. long. Shipping weight 14 lbs.
\$7 G 02330—\$8 down, \$8 monthly. Cash \$79.95

Nickel-silver plating, heavily nickel-plated

Attractive engraving on 4 1/2-in. tempered bell

2 water keys—no need to remove slide

Made of high quality .025 gauge brass processed to meet maximum requirements. Highly polished to mirror-like luster and protected with two coats of lacquer. Sensitive valve springs for instant feather-touch action. Made in U.S.A. 3-ply scuff-resistant wood case, simulated leather covered, plush-lined. Includes mouthpiece, lyre, oil, study book.

CORNET. 17 1/2 inches long. Shipping wt. 11 lbs.
\$7 G 02309—\$10 down, \$9 monthly. Cash \$99.95

TRUMPET. 21 inches long. Shipping wt. 12 lbs.
\$7 G 02308—\$10 down, \$9 monthly. Cash \$99.95

TROMBONE. Standard medium bore. Pitched in B₃. Both slide and bell lock. Slide recessed 2 1/4 in. for easier playing in 6th, 7th positions. Solid nickel-plated inner slides last indefinitely. Large 7 1/2-inch bell. With 3-ply wood case, lyre, oil, study book. Shipping weight 24 pounds.
\$7 G 02311—\$11 down, \$9 monthly. Cash \$110.00

1957 Catalog is back to three models. The missing Pedler design fits with that company closing.

Check the fine quality features . . . Check the low prices . . .

Model "200" . . . Our Finest Brass Band Instruments

These are the finest brass instruments we've ever sold. They can be yours for as little as \$7 more per month than our next lower-priced models below . . . see Sears Easy Terms . . . see inside back cover for details.

Silvertone Model "200" trumpets, cornets and trombones give you scientific assurance of uniform quality and perfect intonation. Each instrument is played and tested electronically before it leaves the factory. Precision, hand-honed, nickel-silver valves are nickel plated. Encased top springs for "trigger-fast" valve action. Silvertone Model "200" instruments are built for durability at points of greatest wear . . . valve walls are 3 times thicker than most instruments we've compared. Trumpet and cornet are pitched in B flat with slide change to A. Recessed valve caps. Highly polished brass is engraved and clear-lacquered to protect finish. Nickel-silver trim. Finger crooks and water keys are solid castings. Includes plush lined, luggage-type case with simulated leather trim and leather handle. Mouthpiece, lyre, oil and home study book included.

A Model "200" Cornet. 4½-in. diam. bell. 17½ in. long.
57 D 02360—Shipping weight 10 lbs. \$12.50 down, \$10 monthly Cash \$124.95

B Model "200" Trumpet. 21 in. long. Has working third valve slide for quick adjustment while playing.
57 D 02320—Shipping weight 11 lbs. \$12.50 down, \$10 monthly Cash \$124.95

C Model "200" Trombone. B flat. Slide and bell lock. 7¾-in. diam. bell.
57 D 02460L—Shipping weight 16 lbs. \$12.50 down, \$10 monthly Cash \$124.95

Our Most Popular . . . many features . . . low prices

Cornet and Trumpet • Hand-ground nickel-silver valves • Two water keys for convenient elimination of water • Enclosed valve springs of top for quick action

Clear-lacquered brass with attractive engraving on bell. Pitched in B flat. Slide change to A. Recessed valve caps inlaid with felt. Bell is 4½ in. diam. Made in Germany. Case, mouthpiece, lyre, oil, study book included.

(D) 57 D 02381—Cornet. 18 in. long. Shpg. wt. 15 lbs. \$9.00 Cash \$89.95
(E) 57 D 02331—Trumpet. 21½ in. long. Shpg. wt. 14 lbs. \$9.00 Cash \$89.95

F Trombone. Pitched in B flat with standard medium bore. Clear-lacquered polished brass. Inner slides of hard nickel-silver. 6½-in. bell. Made in Elkhart, Ind. Complete with case, lyre, mouthpiece and home study book.
57 D 02436L—Shipping weight 26 pounds. \$9.50 down, \$8 monthly Cash \$94.50

Our lowest-priced Brass Instruments . . . bright finish

Cornet and Trumpet • Hand-ground nickel alloy valves • Cornet has 2 water keys B flat pitch, slide change to A. Made in France. 4½-in. diam. bells. With mouth-piece and study book.

(G) 57 D 02317—Cornet only. 18 in. long. Shpg. wt. 6 lbs. \$5.50 dn., \$5 mo. Cash \$54.95
57 D 02318—Cornet with case. Shpg. wt. 9 lbs. \$6.50 dn., \$6 mo. Cash \$64.95

(H) 57 D 02315—Trumpet only. 21½ in. long. Shpg. wt. 6 lbs. \$5.50 dn., \$5 mo. Cash \$54.95
57 D 02316—Trumpet with case. Shpg. wt. 9 lbs. \$6.50 dn., \$6 mo. Cash \$64.95

J Trombone only. Pitched in B flat. Made in France. Hand-ground nickel alloy slide stocking. 7-inch bell. With slide lock, mouthpiece. 45½ in. long.
57 D 02422L—Shipping weight 11 pounds. \$5.50 down, \$5 monthly Cash \$54.95
57 D 02423L—Trombone with case. Shpg. wt. 16 lbs. \$7.00 dn., \$7 mo. Cash \$69.95

NOTE: Special for Tax Exempt Groups. Religious and non-profit educational institutions that are not required to pay Federal Excise Tax can save 10% on most musical instrument orders. Write Personal Service Dept. at your Sears M.O. house with list of merchandise you want to purchase and we will send you prices, less taxes, and special ordering instructions.

1958 Catalog is the last year for the Model 200.

All are precision-built and scientifically tested for perfect tonal reproduction.

Our Best . . . Silvertone Model "200" Brass Band Instruments

Each outfit only ~~\$12 down~~ **\$119.95** cash

For only \$2.00 a month more on Sears Easy Terms than our next best outfits, you can own our best. Handsome luggage-type case included.

Each instrument is played and tested on the famous electronic Strobe-tuner before it leaves the factory in Elkhart, Indiana. The precision-built, hand-honed nickel-silver valves are nickel plated. Encased top springs for "trigger-fast" valve action. Built for durability at points of greatest wear . . . valve walls are 3 times thicker than most instruments we've compared. Trumpet and cornet pitched in B flat with slide change to A. Recessed valve-caps. Polished brass is engraved and clear-lacquered to protect finish. Nickel-silver trim. Finger crooks and water keys are solid castings. Rayon pile lined, luggage-type case with simulated leather trim and leather handle. Mouthpiece, lyre, oil, home-study book included.

A Model "200" Cornet. 4½-inch diameter bell. 17½ inches long.
57 G 02360—Shipping weight 10 pounds. \$12.00 down, \$10 monthly Cash \$119.95

B Model "200" Trumpet. 21 inches long. Working third valve slide for quick adjustment.
57 G 02320—Shipping weight 11 pounds. \$12.00 down, \$10 monthly Cash \$119.95

C Model "200" Trombone. B flat. Slide and bell lock. 7¾-inch diameter bell.
57 G 02460L—Approximately 45½ in. long. Shpg. wt. 16 lbs. \$12.00 down, \$10 monthly Cash \$119.95

Our Lowest-priced Brass instruments

~~\$15.50 down~~ **\$54.95** less case

Made in France. B flat pitch. Mouthpiece, study book included.

(G) Cornet and Trumpet. Hand-ground nickel alloy valves. 2 water keys on cornet. Slide change to A. 4½-in. diameter bells. Cornet 18 in. long. Trumpet 21½ inches.

(I) 57 G 02317—Cornet only. Wt. 6 lbs. \$5.50 dn., \$5 mo. Cash \$54.95
57 G 02318—Cornet with case. Wt. 9 lbs. \$6.50 dn., \$6 mo. Cash \$64.95

(H) 57 G 02315—Trumpet only. Wt. 6 lbs. \$5.50 dn., \$5 mo. Cash \$54.95
57 G 02316—Trumpet with case. Wt. 9 lbs. \$6.50 dn., \$6 mo. Cash \$64.95

J Trombone. Hand-ground nickel alloy slide stocking. 7-in. bell. Slide lock. 45½ in. long.
57 G 02422L—Trombone only. Shpg. wt. 11 lbs. \$5.50 dn., \$5 mo. Cash \$54.95
57 G 02423L—Trombone with case. Wt. 16 lbs. \$7.00 dn., \$7 mo. Cash \$69.95

K "Wow-Wow" and "Triple Play" Mute Set. Aluminum, cork protectors.
57 G 3736—Shpg. wt. 14 oz. Set \$7.95
57 G 3735—TV Triple Play Trombone Mute (not shown). Shpg. wt. 7 oz. \$6.89

Our most popular Brass Instruments . . . case included

Prices Cut \$10 on all three!

Cornet or Trumpet Outfit ~~\$79.95~~ ~~\$8.00~~ **\$79.95** cash down

(D) Cornet and Trumpet with hand-ground nickel-silver valves. Enclosed valve springs. Two water keys. Clear-lacquered brass. B flat; slide change to A. Valve caps inlaid with felt. Bell 4½-in. diam. Made in Germany. Mouthpiece, lyre, oil, study book incl.

(D) 57 G 02381—Cornet. 18 inches long. Shpg. wt. 15 lbs. \$8 dn., \$8 mo. Cash \$79.95
(E) 57 G 02331—Trumpet. 21½ inches long. Shpg. wt. 14 lbs. \$8 dn., \$8 mo. Cash \$79.95

Trombone ~~\$8.50~~ ~~\$8.50~~ **\$8.50** cash down

(F) Trombone. B flat, standard medium bore. Lacquered brass. Inner slides of nickel-silver. 6½-in. bell. Made in Elkhart, Ind. Lyre, mouthpiece, study book incl. \$8.50 down, \$8 month.
57 G 02436L—Shpg. wt. 26 lbs. Cash \$84.50

1959 Catalog now has all Silvertone models made in Elkhart; likely by Blessing.

Silvertone Band Instruments for tops in tone
REG. U. S. PAT. OFF.
 All Silvertone brass instruments precision built in Elkhart, Indiana, by master craftsmen

A Good Quality Ebonite Clarinet. Swedish steel springs for fast fingering action. All metal parts are heavy-gauge nickel-silver. 17 keys, 6 rings. Keys adjustable and serviceable. Case and mouthpiece are included. 57 F 02520—Shipping weight 7 pounds. \$8 down, \$8 monthly. Cash \$79.95

B Better Wood and Ebonite Clarinet. Skillfully crafted of African Grenadilla wood. Ebonite mouthpiece, joint, bell. Rich tone, fast key action. 17 keys, 6 rings. Nickel-silver keys adjustable, serviceable. Case, mouthpiece. 57 F 02524—Shipping weight 7 pounds. \$9 down, \$8 monthly. Cash \$89.95

C Our Best Clarinet. Made in Elkhart, Indiana. Imported Grenadilla wood. Oil-pressure seasoning prevents cracking and checking. Center-ground tone holes help produce accurate intonation in all registers. Hand-fitted nickel-silver keys. B flat Boehm system. 17 keys, 6 rings. Swab, cork grease, lyre and case. 57 F 02525—Shipping weight 7 pounds. \$12.50 down, \$10 monthly. Cash \$124.95
 57 F 02527—Similar to above, made in France. \$11 down, \$9 monthly. Cash 109.95

D Nickel-silver Flute. 3-piece seamless construction. Superb intonation in all registers. Boehm system. Key of C, closed G sharp key. Nickel-silver keys, blue steel needle springs. Case included. 57 F 02552—Shipping weight 4 pounds. \$11 down, \$9 monthly. Cash \$110.00

E Gold-color Lacquered Brass Saxophones. Made in Elkhart, Ind. Full keyed traditional range from low B \flat to high F. Brown kidskin pads with shape-retainer in center. Special high pillars for right-hand mechanism. Inlaid mother-of-pearl keys. Ebonite mouthpiece, ligature, cap. With case, instructions. 57 F 02475—E flat Alto Sax. Shpg. wt. 15 lbs. \$19 down, \$13 monthly. Cash \$189.50
 57 F 02476—B flat Tenor Sax. Shpg. wt. 21 lbs. \$22 down, \$14 monthly. Cash 219.95

F Trombone. B flat, standard medium bore. Lacquered brass. Inner slides of nickel-silver for long wear. 6 $\frac{3}{4}$ -inch bell. Lyre, mouthpiece, easy-to-read study book and carrying case included. 57 F 02407L—Shipping weight 23 pounds. \$8 down, \$8 monthly. Cash \$79.95

G Good Quality Trumpet and Cornet. (Cornet not shown.) B flat pitch . . . slide change to A. Hand-ground nickel alloy valves. 2 water keys on cornet. 4 $\frac{3}{4}$ -inch diameter bells. Trumpet 21 $\frac{1}{2}$ inches long; cornet 18 inches long. With mouthpiece, instruction book and carrying case. 57 F 02402—Trumpet. Shipping weight 11 pounds. \$6.50 down, \$6 monthly. Cash \$64.95
 57 F 02403—Cornet. Shipping weight 11 pounds. \$6.50 down, \$6 monthly. Cash 64.95

H Better Quality Trumpet and Cornet. (Cornet not shown.) B flat pitch . . . slide change to A. Hand-ground nickel-silver valves. Enclosed valve springs. 2 water keys. Clear lacquered brass. Inlaid felt valve caps. 4 $\frac{3}{4}$ -inch diameter bells. Trumpet 21 $\frac{1}{2}$ inches long; cornet 18 inches long. Both engraved. With lyres, mouthpiece, oil, instruction book and case. 57 F 02405—Trumpet. Shipping weight 12 pounds. \$8 down, \$8 monthly. Cash \$79.95
 57 F 02406—Cornet. Shipping weight 12 pounds. \$8 down, \$8 monthly. Cash 79.95

J Our Best Trumpet and Cornet. (Cornet not shown.) B flat pitch . . . slide change to A. Handsomely engraved, highly polished and lacquered. Expertly tuned for finest accuracy. Hand-ground nickel-silver valves, triple thick valve walls. 2 water keys. Trumpet has working third valve slide. 4 $\frac{3}{4}$ -inch bells. With lyre, oil, study book and carrying case. 57 F 02408—Trumpet. 21 $\frac{1}{2}$ in. long. Shpg. wt. 12 lbs. \$12 down, \$10 monthly. Cash \$119.95
 57 F 02409—Cornet. 18 in. long. Shpg. wt. 12 lbs. \$12 down, \$10 monthly. Cash 119.95

This is a Silvertone trumpet that I had once.
 This is a Blessing Super Artist model that matches very close to the 1959 image above.



1960 Catalog does not mention the source.

Sweet and Clear



Play a Silvertone Band Instrument

Reg. U.S. Pat. Off.
All with rayon plush-lined carrying cases

Trumpets and Cornets, precision-crafted in Elkhart, Indiana

All have perfect B flat pitch . . . slide change to A. Engraved brass, polished and lacquered to a rich, gleaming finish. Hand-ground nickel-silver valves, enclosed valve springs, inlaid left valve caps, 2 water keys on all except good quality.

Trumpets are 21½ inches long; cornets are 18½ inches. Complete with lyre, mouthpiece, oil and study book.

Good. Hand-ground nickel alloy valves. 4½-inch bell. Shpg. wt. 14 lbs.
57 H 2402C—Trumpet \$79.95
57 H 2403C—Cornet \$65.00 down, \$6 mo., Cash \$64.95

Better. . . trumpet shown above. Finer tuning, working third valve slide. 4½-inch bell. Shipping weight 14 pounds.
57 H 2405C—Trumpet \$79.95
57 H 2406C—Cornet \$88.00 down, \$8 mo., Cash \$79.95

Best. Professional quality, tuned for finest accuracy. Beautifully engraved. Adjustable working third valve slide. 4½-inch bell. Shipping wt. 14 lbs.
57 H 2408C—Trumpet \$119.95
57 H 2409C—Cornet \$112.00 down, \$10 mo. Cash \$119.95

Beautifully Toned Clarinets, Flute, Saxophones, Trombone

1 **Clarinets.** Standard B flat Boehm systems. 17 adjustable, servicable keys, 6 rings. Heavy gauge nickel-silver parts. Swab, cork grease, mouthpiece and lyre included with all clarinets.

Good. Ebonite clarinet. Swedish steel springs for fast fingering. Wt. 7 lbs.
57 H 2520C—\$8 down, \$8 month. Cash \$79.95
57 H 2522C—Economy Clarinet. Silver-plated brass. Wt. 5 lbs. \$7 down, \$7 month. Cash \$69.95

Better. Wood and ebonite clarinet. Richer tone, faster key action. Skillfully crafted of African grenadilla wood. Ebonite mouthpiece, joint bell. Wt. 7 lbs.
57 H 2524C—\$9 down, \$9.50 month. Cash \$89.95

Our Finest Clarinet. Professional quality, precision-crafted in Elkhart, Indiana, of imported grenadilla wood. Oil-pressure seasoning prevents cracking. Center-ground tone holes give you accurate intonation in all registers. Hand-fitted keys. \$12.50 down, \$10 monthly. Wt. 9 lbs.
57 H 2525C Cash \$124.95

2 **Flute.** Seamless, 3-pc. nickel-silver. Professional quality. Boehm system. Key of C, closed G sharp key. Nickel-silver keys, blue steel needle springs. Wt. 4 lbs.
57 H 2552C—\$11 down, \$9 month. Cash \$110.00

3 **Saxophones.** Gold-color lacquered brass, precision-crafted in Elkhart, Ind. Professional quality. Full keyed traditional range from low B flat to high F. Inlaid mother-of-pearl keys. Brown kidskin pads with shape-retainer in center. Special high pillars for right-hand mechanism. Ebonite mouthpiece, ligature, cap. Instructions.
57 H 2475C—E flat Alto Sax. Wt. 15 lbs. \$19 down, \$12.50 monthly. Cash \$189.50
57 H 2476L—B flat Tenor Sax. Wt. 21 lbs. \$22 down, \$14. monthly. Cash 219.95

4 **Trombone.** Lacquered brass, precision-made in Elkhart, Ind. B flat. Standard medium bore. 6½-in. bell. Long-wearing nickel-silver inner slides. With lyre, mouthpiece, study book. Shpg. wt. 24 lbs.
57 H 2407L—\$8 down, \$8 month. Cash \$79.95

1961 Catalog mentions made in Elkhart.

You be the Judge

Forget labels and claims . . . use your own eyes and ears

Compare—When your Silvertone instrument arrives, begin your own "side by side" test. Compare it to any other make . . . check it feature for feature, dollar for dollar. See the difference in prices for instruments of comparable quality! Prove to yourself that fine performance and craftsmanship can be low priced.

Decide—You be the judge. We know our prices are amazingly low. We want you to know how much you get for each musical instrument dollar you spend with Sears. Buy your Silvertone on Easy Terms . . . no money down, low monthly payments. Sears guarantee assures you of complete satisfaction . . . or your money back.

Make the Silvertone "side by side" value test

Beautiful Brass

Precision-crafted in Elkhart, Indiana

All band instruments have rayon plush-lined carrying cases

Low as \$ **79.95** NO MONEY DOWN
cash

Trumpets and Cornets. All have perfect B flat pitch . . . slide change to A. Hand-ground nickel-silver valves, enclosed valve springs, inlaid felt valve caps, 2 water keys on all except good quality. Engraved brass, polished and lacquered to a gleaming finish. Trumpets 21½ inches long, cornets 18½ inches. Complete with lyre, mouthpiece, oil and study book. Shipping weight 14 lbs.

Good. . . has one water key, 4½-inch bell. Not shown. \$7 month.
57 G 2402C—Trumpet \$79.95
57 G 2403C—Cornet Cash \$69.95

Better. . . trumpet shown above. Finer tuning, working third valve slide. 4½-inch bell. Only \$8 monthly.
57 G 2405C—Trumpet \$79.95
57 G 2406C—Cornet Cash \$79.95

Best. Symphony quality, tuned for finest accuracy. Beautifully engraved. Adjustable working third valve slide. 4½-inch bell. Only \$10 monthly on Sears Easy Terms.
57 G 2408C—Trumpet \$119.95
57 G 2409C—Cornet Cash \$119.95

1 **Trombone.** Polished brass, gleaming lacquered finish. B flat pitch. Long-wearing nickel-silver inner slides. Standard medium bore. 7½-inch bell. With lyre, mouthpiece, study book.
57 G 2407L—Shpg. wt. 24 lbs. \$8 monthly. Cash \$79.95

Mellow-voiced Woodwinds



Make the Silvertone "side by side" value test

You be the Judge

Forget labels and claims . . . use your own eyes and ears

Compare—When your Silvertone instrument arrives, make your own "side by side" test. Compare it to any other make you choose . . . check it . . . feature for feature, dollar for dollar. See the difference in price for comparable quality!

Decide—You be the judge. Prove to yourself that fine performance and expert craftsmanship can be low priced. See how much you get for every dollar you spend at Sears. Remember, we *guarantee* satisfaction . . . or your money will be refunded.

All band instruments include rayon plush-lined carrying cases

Beautiful Brass

. . . crafted to produce full, rich tone with a minimum of effort

TRUMPETS AND CORNETS . . . of engraved brass, polished and lacquered to a gleaming finish. All have perfect B-flat pitch . . . slide change to A. *Hand-ground and hand-lapped* nickel-silver valves, enclosed valve springs, inlaid felt caps. Trumpets 21½ in. long, cornets 18½ in. long. Complete with lyre, mouthpiece, oil and study book.

Shipping weight each 14 pounds.

Good . . . 4¾-inch bell, one water key (not shown).
 57 H 2402C—Trumpet
 57 H 2403C—Cornet. *\$8 monthly* Cash \$74.95

Better. Nickel-silver trim. Working third valve slide. 2 water keys. 4¾-inch bell.
 57 H 2405C—Trumpet (shown)
 57 H 2406C—Cornet. *\$8.50 monthly* Cash \$84.95

Our Best. Exquisitely engraved. Symphony quality . . . tuned for finest accuracy. Adjustable working third valve slide. 2 water keys. 4¾-inch bell.
 57 H 2408C—Trumpet
 57 H 2409C—Cornet. *\$10 monthly* Cash \$124.95

TROMBONE. Polished brass with gleaming lacquer finish. B-flat pitch. Long-wearing nickel-silver inner slides assure fast operation. Standard medium bore. 7½-inch bell. Complete with lyre, mouthpiece and easy-to-follow study book. *\$8.50 monthly on Sears Easy Terms*.
 Shipping weight 24 lbs.
 57 H 2407L . . . Cash \$84.95

Trumpet shown

\$84.95 cash **NO MONEY DOWN**

Trombone

\$84.95 cash **NO MONEY DOWN**



The 1963 Catalog has the last use of the Silvertone name and is down to two models.



Make the Silvertone "side by side" value test

You be the judge

Forget labels and claims . . . use your own eyes and ears

Compare—When your Silvertone instrument arrives, make your own "side-by-side" test. Compare it to any other make . . . check it . . . feature for feature, dollar for dollar. See the difference in price for comparable quality.

Decide—You be the judge. Prove to yourself that fine performance and expert craftsmanship can be low priced. See how much you get for every dollar at Sears.

All band instruments include rayon plush-lined carrying cases

Beautiful BRASS



Trumpet shown

\$84.95

Trombone

\$84.95

Bugle

\$8.95

TRUMPETS and CORNETS of engraved brass, polished and lacquered to gleaming finish. All have perfect B-flat pitch . . . slide change to A. Hand-ground and hand-lapped nickel-silver valves, enclosed valve springs, inlaid felt caps. Trumpets 21½ in. long, cornets 18½ in. long. Complete with lyre, mouthpiece, oil and study book.

Good-quality. Nickel-silver trim. Working third valve slide, 2 water keys, 4¾-inch bell.
 57 G 2405C—Trumpet (shown) 57 G 2406C—Cornet
 Shipping weight 14 pounds. *\$8.50 monthly on Terms* Cash \$84.95

Our Best. Exquisitely engraved. Symphony quality . . . tuned for finest accuracy. Adjustable working third valve slide. 2 water keys, 4¾-inch bell.
 57 G 2408C—Trumpet 57 G 2409C—Cornet
 Shipping weight 14 pounds. *\$10 monthly on Terms* Cash \$129.95

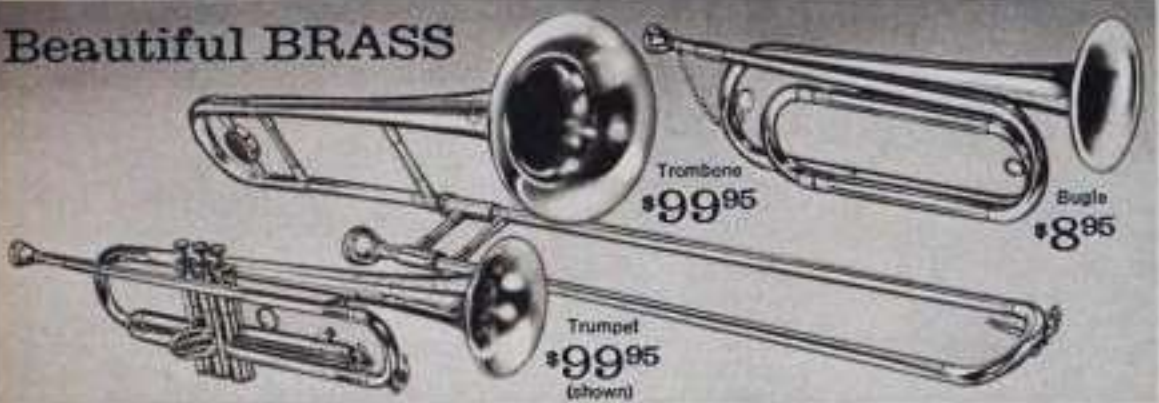
TROMBONE. Polished brass with gleaming lacquer finish. B-flat pitch. Nickel-silver inner slides assure fast operation. Standard medium bore. 7½-inch bell. With lyre, mouthpiece, study book. *\$8.50 monthly*.
 Shipping weight 24 lbs.
 57 G 2407L—Cash \$84.95

REGULATION BRASS BUGLE. Key of G, slide change to F. 18 in. long. Canvas bag. Instructions. 57G2401—Wt. 3 lbs. \$8.95

NO MONEY DOWN on Sears Easy Terms . . . details on page 745

1964 Catalog is the same as 1963.

Beautiful BRASS



Trombone **\$99⁹⁵** Bugle **\$8⁹⁵**
 Trumpet **\$99⁹⁵** (shown) Cornet **\$149⁹⁵**

B-FLAT TRUMPET AND CORNET of engraved brass, polished and lacquered to a multi-coated finish. Made in USA. Tuned to A-440. Hand-ground and hand-lapped nickel-silver-plated valves, enclosed top valve spring, inlaid felt caps and mother-of-pearl finger tips. Nickel mouthpiece receiver . . . solid nickel bracing. Trumpets 21½ in. long, cornets 18½ in. long. With lyre, mouthpiece, oil and study book. Vinyl covered wood case.

Student quality. Nickel-silver trim. Working third valve slide, 2 water keys, 4½-inch bell.
 57 H 2405C—Trumpet (shown) 57 H 2406C—Cornet
 Shipping weight 14 lbs., \$5 monthly on Easy Terms Cash \$99.95

Our Best. Nickel on every movable slide . . heavier bracing. Adjustable working third valve slide, throw and ring. 2 water keys, 4½-in. bell.
 57 H 2408C—Trumpet 57 H 2409C—Cornet
 Shipping weight 14 pounds, \$7.50 monthly on Easy Terms Cash \$149.95

TROMBONE. Polished brass with multi-coated lacquer finish. B-flat pitch. Chrome-plated inner slides. Standard medium bore. 7½-inch bell. Slide lock. With lyre, mouthpiece, study book, \$5 mo. Shipping weight 20 lbs.
 57 H 2407L Cash \$99.95

REGULATION BRASS BUGLE Key of G, slide change to F. 18 inches long. Canvas bag. Instructions. Shipping weight 3 pounds.
 57 H 2401 \$8.95

1965 Catalog – made in Elkhart

Made in Elkhart, Indiana

. . . home of the finest American instrument makers.
 Two of its most famous companies make ours

Prices reduced to reflect, where applicable, changes in Federal Excise Tax.



1 B-flat Trombone. Engraved brass, lacquer finish. Chrome-plated 1-piece inner slides. Standard medium bore. 7½-in. bell. Lyre, mouthpiece, study book, case. 57 F 2407L—Shpg. wt. 17 lbs. \$5 month. . . Cash \$95.50

2 B-flat Trumpets and Cornets. Engraved brass, lacquer finish. Tuned to A-440. Nickel-silver plated valves hand-ground. Enclosed top valve spring, inlaid felt caps and mother-of-pearl tips. Trumpets 21½ in. long, cornets 18½ in. long. Lyre, mouthpiece, oil, book, case.

Artist quality. Nickel on every slide. Heavier bracing than our others. Adjustable third valve slide, throw ring, 4½-inch bell, 2 water keys. \$7.00 monthly.
 57 F 2408C—Trumpet. Shpg. wt. 14 lbs. Cash \$139.95
 57 F 2409C—Cornet. Shpg. wt. 14 lbs. Cash \$139.95

Professional quality. Nickel-silver plated brass. Working third valve slide. 4½-inch bell, 2 water keys. \$5 mo.
 57 F 2405C—Trumpet. Shpg. wt. 14 lbs. Cash \$94.95
 57 F 2406C—Cornet. Shpg. wt. 14 lbs. Cash \$94.95

Saxophones (3)-[4]. Gold-color lacquered brass, engraved. Keyed full range from low B flat to high F. Drawn, leak-proof sockets for perfect intonation. Nickel-plated keys with mother-of-pearl tips. With mouthpiece, ligature, cap, study book and carrying case.

3 E-flat Alto. Fully articulated G♯ key. \$10 monthly.
 57 F 2475C—Shipping weight 18 lbs. Cash \$208.95

4 B-flat Tenor. \$10.50 monthly on Sears Easy Terms.
 57 F 2476L—Shipping weight 25 lbs. Cash \$237.95

5 Our finest Clarinet. African Grenadilla wood with oil-pressure seasoning to prevent cracking. Tone holes center-ground for perfect intonation. Standard B-flat Boehm system. Heavy-gauge nickel-silver plated parts. 6 rings. 17 adjustable, serviceable keys. With swab, cork grease, mouthpiece, lyre, case. 57 F 2525C—Shpg. wt. 9 lbs. \$6.00 mo. Cash \$118.75

More American-made Clarinets

6 B-flat Boehm system. 17 adjustable, serviceable keys; 6 rings. Swab, cork grease, mouthpiece, lyre, vinyl-covered hardboard case. Not from Elkhart, Ind.

Good quality. Ebonite. Swedish-steel springs.
 57 F 2520C—Shpg. wt. 7 lbs. \$5 month. Cash \$74.95

Better. Richer tone, faster action than above. African Grenadilla wood. Ebonite mouthpiece, joint, bell.
 57 F 2524C—Shpg. wt. 7 lbs. \$5 month Cash \$85.95

Hard-shell Carrying Case included with each instrument. Vinyl-clad hardboard with rayon plush lining

FROM SEARS 849

1966 Catalog

Why do so many band directors insist on instruments made in Elkhart, Indiana?

Because Elkhart is the home of America's finest instrument makers. And the "extra" quality they put in an instrument helps even beginners play their best. That's why we proudly offer these instruments . . . made by two of Elkhart's most famous companies

1 **\$96⁹⁵** cash
\$5.00 monthly

2 Professional **\$96⁹⁵** cash
\$5.00 monthly

3 **\$105⁹⁵** cash
\$5.50 monthly

4 **\$219⁹⁵** cash
\$10.00 monthly

5 **\$97⁹⁵** cash
\$5 Monthly

6 **\$97⁹⁵** cash
\$5 Monthly

7 **\$116⁹⁵** cash
\$5.50 Monthly

8 **\$119⁹⁵** cash
\$5.50 Monthly

9 **\$239⁹⁵** cash
\$10.50 Monthly

10 **\$279⁹⁵** cash
\$12 Monthly

11 **\$139⁹⁵** cash

12 **\$139⁹⁵** cash

13 **\$139⁹⁵** cash

14 **\$139⁹⁵** cash

15 **\$139⁹⁵** cash

16 **\$139⁹⁵** cash

17 **\$139⁹⁵** cash

18 **\$139⁹⁵** cash

19 **\$139⁹⁵** cash

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92 **\$139⁹⁵** cash

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96 **\$139⁹⁵** cash

97 **\$139⁹⁵** cash

98 **\$139⁹⁵** cash

99 **\$139⁹⁵** cash

100 **\$139⁹⁵** cash

1967 Catalog

From the home of America's finest instrument makers—ELKHART, INDIANA . . . where musical instruments are crafted with "extra" quality to make your playing sound its best

1 **\$279⁹⁵** cash
\$12 Monthly

2 **\$239⁹⁵** cash
\$10.50 Monthly

3 **\$119⁹⁵** cash
\$5.50 Monthly

4 **\$116⁹⁵** cash
\$5.50 Monthly

5 **\$97⁹⁵** cash
\$5 Monthly

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The best-sounding instruments come from
ELKHART, INDIANA—
the home of America's finest instrument makers

1 Our finest Clarinet. African grenadilla wood . . . oil-pressure seasoned to prevent cracking. Tone holes center-ground for perfect intonation. Standard B-flat Boehm system. Heavy-gauge nickel-silver-plated parts; 6 rings; 17 adjustable, serviceable keys are hand-fitted. Swab, cork grease, mouthpiece, lyre, study book and black vinyl-covered, lined plywood case are included.
57 F 2525C—Shipping weight 9 pounds. \$5 monthly. Cash \$124.95

2 Flute. Key of C . . . closed G-sharp key. Silver-plated nickel-silver body and keys. Integral tone holes; rib-mounted mechanism. Machined head joint and embouchure hole. Instructions; black vinyl on plywood case, lined.
X57 W 2553C—Shipping weight 4 pounds. \$5.50 monthly. Cash \$119.95

3 and 4 Saxophones. Brass, gold-color finish. Nickel-plated keys, mother-of-pearl tips; brown kidskin pads with shape retainers. High pillars for right-hand mechanism. Drawn, leakproof sockets for perfect intonation. Keyed from low B-flat to high F. Mouthpiece, ligature, cap, study book, vinyl on plywood case.
(3) 57 W 2546L—B-flat Tenor Saxophone. Wt. 25 lbs. \$12.50 mo. Cash \$289.95
(4) 57 W 2545L—E-flat Alto . . . G ♯ key. Wt. 18 lbs. \$11.50 mo. Cash 249.95

5 B-flat Trumpets, Cornets. Hand-engraved brass . . . polished, lacquered finish.
5 Hand-ground, lapped nickel-silver-plated valves. Enclosed valve springs, inlaid felt caps, mother-of-pearl tips. Nickel mouthpiece receiver, bracing. Tuned to A-440. Trumpets 22-in., cornets 18½ in., long. Both with 4½-in. bell, 2 water keys. Lyre, mouthpiece, oil, study book, rayon-lined black molded case.
Professional quality. Finger ring adjusts third valve slide.
57 W 2505C—Trumpet. 57 W 2506C—Cornet
Shipping weight 14 pounds. \$5 monthly. Cash \$99.95

Artist quality. Adjustable third valve slide ring. Nickel on every slide. Heavier bracing than professional style.
57 W 2508C—Trumpet. 57 W 2509C—Cornet
Shipping weight 14 pounds. \$6.50 monthly. Cash \$139.95

6 B-flat Trombone. Engraved brass . . . polished, lacquered finish. Chrome-plated 1-piece inner slides. Hand-fitted tuning slides. Slide, bell locks. Standard medium bore, 8-in. bell. Lyre, mouthpiece, study book, rayon-lined black case.
57 W 2507L—Shipping weight 17 pounds. \$5 monthly. Cash \$99.95

7 \$9.95 with case
8 \$249.95 with case
9 \$37.95 without case
10 \$31.95 without case

No Money Down on anything Sears sells

1968 Sears Fall Winter Catalog, Page 816
SEE PAGE 897

The best-sounding instruments come from
ELKHART, INDIANA—

1 Our finest Clarinet. African grenadilla wood . . . oil-pressure seasoned to prevent cracking. Tone holes center-ground for perfect intonation. Standard B-flat Boehm system. Heavy-gauge nickel-silver-plated parts; 6 rings; 17 adjustable, serviceable keys are hand-fitted. Swab, cork grease, mouthpiece, lyre, study book and black vinyl-covered, lined plywood case are included.
57 F 2525C—Shipping weight 9 pounds. \$5 monthly. Cash \$124.95

2 Flute. Key of C . . . closed G-sharp key. Silver-plated nickel-silver body and keys. Integral tone holes; rib-mounted mechanism. Machined head joint and embouchure hole. Instructions; black vinyl on plywood case, lined.
57 F 2553C—Shipping weight 4 pounds. \$6 monthly. Cash \$124.95

3 Saxophones. Brass, gold-color finish. Nickel-plated keys, mother-of-pearl tips; brown kidskin pads with shape retainers. High pillars for right-hand mechanism. Drawn, leakproof sockets for perfect intonation. Keyed from low B-flat to high F. Mouthpiece, ligature, cap, study book, vinyl on plywood case.
57 F 2546L—B-flat Tenor Saxophone. Wt. 25 lbs. \$12.50 mo. (Not shown). Cash \$289.95
57 F 2545L—E-flat Alto . . . G ♯ key. Wt. 18 lbs. \$11.50 mo. Cash 249.95

4 B-flat Trombones. Engraved brass . . . polished, lacquered finish. Chrome-plated 1-piece inner slides. Hand-fitted tuning slides. Slide, bell locks. Standard medium bore, 8-in. bell. Lyre, mouthpiece, study book, rayon-lined black case.
57 F 2507L—Professional quality. Shpg. wt. 17 lbs. \$5 monthly. Cash \$99.95
X57 F 2510L—Artist quality. Shpg. wt. 12 lbs. \$6.50 monthly. Cash \$139.95

5 B-flat Trumpets, Cornets. Hand-engraved brass . . . polished, lacquered finish.
Hand-ground, lapped nickel-silver-plated valves. Enclosed valve springs, inlaid felt caps, mother-of-pearl tips. Nickel mouthpiece receiver, bracing. Tuned to A-440. Trumpets 22-in., cornets 18½ in., long. Both with 4½-in. bell, 2 water keys. Lyre, mouthpiece, oil, study book, rayon-lined black molded case. (Cornet shown.)
Professional quality. Finger ring adjusts third valve slide.
57 F 2505C—Trumpet. 57 F 2506C—Cornet
Shipping weight 14 pounds. \$5 monthly. Cash \$99.95

Artist quality. Adjustable third valve slide ring. Nickel on every slide. Heavier bracing than professional style.
X57 F 2508C—Trumpet. X57 F 2509C—Cornet
Shipping weight 14 pounds. \$6.50 monthly. Cash \$139.95



Tone and easy response
to satisfy the pro. .
to encourage young
school musicians—

that's what the instrument makers
of Elkhart, Indiana, home of
America's finest instruments
put into these brasses
and woodwinds

(1 and 2) B-flat Trumpets and Cornet. Hand-engraved brass . . . epoxy lacquer finish keeps new-look longer. Hand-ground and lapped nickel-silver-plated valves. Enclosed top action valve springs, inlaid felt caps, mother-of-pearl tips. Nickel mouth-piece receiver, bracing. Tuned to A-440. Finger ring adjusts third valve slide. Two water keys; 4 $\frac{3}{4}$ -in. bell. Lyre, mouthpiece, oil, study book and carry case included.

Professional-quality Instruments.

(1) 57 H 2505C—22-in. Trumpet. Wt. 11 lbs. \$104.95
(2) 57 H 2506C—18 $\frac{3}{4}$ -in. Cornet. Wt. 10 lbs. 104.95

Artist-quality Trumpet. Double hand-lapped valves for flawless action. Nickel on every slide; heavier bracing than professional quality (1), (2) above.
57H2508C—22 inches long. Shpg. wt. 10 lbs. \$144.95

3 B-flat Trombone. Professional quality. Engraved brass with durable epoxy lacquered finish for lasting luster. Chrome-plated one-piece inner slides. Hand-fitted tuning slides. Built-in slide lock. Standard medium bore with 8-inch bell. Lyre, mouthpiece, oil, study book, case included.

57 H 2507L—Shipping weight 13 pounds. . . \$104.95

4 Saxophone. Brass, gold-color lacquered finish. Nickel-plated keys and mother-of-pearl tips. Brown kidskin pads with shape retainers. High right-hand pillars. Drawn and leakproof sockets for perfect intonation. Keyed from B-flat to high F. Mouthpiece, ligature, cap, study book, case, strap.
57H2545L—E-flat Alto . . . G# key. Wt. 18 lbs. \$259.95

B-flat Tenor Saxophone (not shown).
57 H 2546L—Shipping weight 29 pounds. . . \$299.95

5 Our finest Clarinet. African grenadilla wood . . . oil pressure seasoned to prevent cracking. Tone holes center-ground for perfect intonation. Standard B-flat Boehm system. Heavy-gauge nickel-silver-plated parts. Six rings; 17 adjustable serviceable keys are hand-fitted. Swab, cork, grease, mouthpiece, lyre, study book, case.

57 H 2525C—Shipping weight 7 pounds. . . \$134.95

Ebonite Clarinet (not shown). Swedish steel springs. Standard B-flat Boehm system, 17 adjustable, serviceable keys; 6 rings. Complete. Made in U.S. (not from Elkhart, Indiana).

57 H 2520C—Shipping weight 7 pounds. . . \$84.95

6 Flute. Key of C . . . closed G-sharp key. Silver-plated nickel-silver body and keys. Integral tone holes; rib-mounted mechanism. Instructions.
57 H 2553C—Shipping weight 4 pounds. . . \$129.95

The Silvertone trumpet I had was serial #186264, which should date this to 1971. This matches pretty close to the trumpet the man is holding here and the 1971 ad below.



Quality in a Musical Instrument means:
great design..superb craftsmanship..beautiful finish
that's what Sears offers you



Silvertone Trumpet



*Close up
you see the quality..*

*but there's
much more to
a Sears trumpet*

Inspect this bell design . . . it's specially spun and tempered for powerful projection and acoustic balance

Judge the hand-lapped and machine-honed valve casings that fit within microns of perfection . . . tolerance is held to 4/10,000 of an inch for easy action, fast response

Examine the finish that sparkles with life . . . baked epoxy coating protects the shine, makes it stain resistant

Make your own side-by-side test, compare Sears quality to other brands . . . our wind instruments are built by America's finest instrument makers, the craftsmen of Elkhart, Ind. And every one is a great value, too

*1972 Sears Fall Winter Catalog, Page 1308
chris.gas.mts@technical.com*



Professional-quality
Trumpet
\$99⁹⁵ 1

1302 Sears CKRPF ©1972



If you made comparisons with other fine quality instruments, you know Sears prices are low

(1 and 2) B-flat Trumpets and Cornet. Hand-engraved brass bodies with long-life epoxy lacquer finish keeps looking like new. Hand-ground, lapped nickel-silver plated valves for smooth action.

Keys with mother-of-pearl tips and in-laid felt caps. Bell measures 4 $\frac{1}{2}$ in. in diameter. Solid nickel mouthpiece and bracing for strength. Tuned to A490.

Two water keys. Each includes plush velour-lined attache-style molded case plus music lyre, mouthpiece, study book.

1 Professional-quality Trumpet. 22 in. (Shown on facing page.)
57H2505—Shpg. wt. 11 lbs. \$99.95

Artist-quality Trumpet. Same features as professional-quality plus our finest double-hand-lapped nickel-silver plated valves . . . inspected and hand-fitted twice for best fit and feel. Heavier bracing than professional-quality trumpet.
57 H 2508—Shpg. wt. 11 lbs. \$144.95

4 Professional-quality B-flat Trombone. Chrome-plated nickel-silver inner slides for comfortable feel. Engraved brass body with epoxy lacquer finish to resist stains and tarnish. Hand-fitted tuning slides for best fit. Built-in slide locks.

Standard med. bore with 8-in. bell. Rayon-lined attache-style molded case, music lyre, mouthpiece, instr. book.

57 H 2507C—Shpg. wt. 13 lbs. . . \$104.95

5 Our best Clarinet. Body made of select African grenadilla wood seasoned under oil pressure for crack resistance. Hand-fitted nickel-plated German-silver keys pliable enough for fine regulation, yet stiff enough to resist bending.

Center-ground tone holes for fine intonation. Standard B-flat Boehm system. 17 hand-fitted adjustable keys; 6 rings. Includes lined, black-vinyl-covered plywood case, plus mouthpiece, cleaning swab, cork grease, music lyre and study book. See more clarinets below.
57 H 2525—Shpg. wt. 7 lbs. \$139.95

Brass and Woodwind Instruments from Elkhart, Indiana

(10 and 11) **B-flat Trumpets and Cornet.** Hand-engraved brass bodies with long-life epoxy lacquer finish. Hand-ground, lapped nickel silver-plated valves for smooth action. Keys with mother-of-pearl tips, inlaid felt caps. Bell: 4 $\frac{1}{2}$ -in. diam. Nickel mouthpiece, bracing for strength. Tuned to A440. 2 water keys. Lined vinyl-covered wood case, music lyre, study book.

10 Professional-quality Trumpet. 22 in. long.
57 F 2509C—Shipping weight 11 lbs. . . . \$99.95

Artist-quality Trumpet. Same as (10) but with heavier bracing. Plus, our finest double hand-lapped nickel-silver plated valves. . . inspected and hand-fitted twice to assure best fit and feel.
57 F 2508C—Shipping weight 11 pounds . . . \$144.95

11 Professional-quality Cornet. 18 $\frac{1}{2}$ in. long.
57 F 2506C—Shipping weight 10 lbs. . . \$104.95

12 Professional-quality B-flat Trombone. Inner slides chrome-plated nickel-silver for comfortable feel. Engraved brass body with long-life epoxy lacquer finish. Hand-fitted tuning slides for best fit. Built-in slide locks. Standard medium bore with 8-inch bell. Comes with lined attache-style molded plastic case, music lyre, mouthpiece, how-to-play book.

57 F 2507C—Shipping weight 12 pounds . . . \$104.95

13 Flute. Key of C; closed G-sharp key. Drawn toneholes capped with silver-plated nickel-silver keys for fine tone. Silver-plated nickel-silver body with strong rib-mounted mechanism. Lustrous finish. Uniform sound with machine embouchure hole and machined head joint. Lined vinyl-covered wood case, instructions.

57 F 2553C—Shipping weight 4 pounds . . . \$134.95

14 Our best Clarinet. Standard B-flat Boehm System. Body of African grenadilla wood seasoned under oil pressure for crack-resistance. Hand-fitted, nickel-plated German-silver keys. Stainless steel springs. Center-ground tone holes for fine intonation. 17 adjustable keys; 6 rings. Lined vinyl-covered wood case, mouthpiece, swab, cork grease, music lyre, study book.

57 F 2529C—Shipping weight 7 pounds . . . \$144.95





Brass and Woodwind Instruments

- 5 Professional-quality B-flat Trumpet.** Hand-engraved brass body with long-life epoxy lacquer finish. Hand-ground lapped nickel silver-plated valves for smooth action. Keys with mother-of-pearl tips, inlaid felt caps. Bell is 4 $\frac{3}{4}$ in. in diameter. Solid nickel mouthpiece, bracing for strength. Tuned to A440. Two water keys. Lined vinyl-covered wood case, musical lyre, mouthpiece, study book. 22 in. long.
57 G 2505—Shipping weight 11 pounds \$119.95
- Artist-quality Trumpet.** Same as above, but with heavier bracing and our finest double hand lapped nickel-silver plated valves . . . inspected and hand-fitted twice.
57 G 2508—Shipping weight 11 pounds \$149.95
- 6 Professional quality B-flat Trombone.** Chrome-plated nickel-silver inner slides. Engraved brass body, long-life epoxy lacquer finish. Hand-fitted tuning slides for best fit. Build-in slide locks. Standard medium bore with 8 in. bell. Includes lined molded plastic case, music lyre, mouthpiece, how-to-play book.
57 G 2507C—Shipping weight 13 pounds \$119.95
- 7 Flute.** Key of C; closed G-sharp key. Drawn and rolled tone holes. Silver over nickel-silver plated body, full rib construction. Smooth action springs, joint protector caps. Deluxe molded plastic case and cleaning rod. From Italy.
57 G 25531—Shipping weight 4 pounds \$149.95
- 8 Complete Clarinet Outfit.** Made of fine grenadilla wood. Keys of nickel-plated nickel silver. 17 keys; 6 rings, 6 anchored posts. Superb tonal resonance, intonation. Lined vinyl-covered wood case, swab, lyre, cork grease, mouthpiece.
57 G 25251—Czechoslovakia. Shipping weight 6 pounds \$159.95



(3) Pro-quality B-flat Trumpet

CONSTR. Hand-engraved brass body, epoxy lacquer finish. Hand-lapped nickel silver-plated valves, 2 water keys, 4 7/8 in. diam. bell, 22 in. long. Solid nickel mouthpiece. Bracing for strength. Tuned to A440.

ACCESSORIES: Lined, vinyl covered wood case, music lyre, book.

ORDERING INFORMATION:

61 H 2505—Shpg. wt. 11 lbs.\$119.95

Artist-quality Trumpet (not shown)

CONSTRUCTION: Same as above but with heavier bracing and our finest double hand lapped nickel silver-plated valves.

ACCESSORIES: Lined, vinyl covered wood case, music lyre, book.

ORDERING INFORMATION:

61 H 2508—Shpg. wt. 11 lbs.\$149.95

(4) Pro-quality B-flat Trombone

CONSTRUCTION: Engraved brass body, epoxy lacquer finish. Chrome-plated nickel silver inner slides, hand-fitted tuning slides. Built-in

slide locks. Standard medium bore 8-inch diameter bell.

ACCESSORIES: Lined, molded plastic case, music lyre, mouthpiece, book.

ORDERING INFORMATION:

61 H 2507C—Shpg. wt. 13 lbs.\$119.95

(5) Flute

CONSTR: Nickel-silver plated body, full rib construction. Drawn and rolled tone holes. Smooth action springs. Key of C; closed G-sharp key. Italy.

ACCESSORIES: Deluxe molded plastic case and cleaning rod.

ORDERING INFORMATION:

61 H 25531—Shpg. wt. 4 lbs.\$149.95

(6) Clarinet

CONSTRUCTION: Grenadilla wood. Nickel-plated nickel silver keys, 17 keys; 6 rings, 6 anchored posts. Czechoslovakia.

ACCESSORIES: Lined, vinyl covered wood case, swab, music lyre, cork green mouthpiece.

ORDERING INFORMATION:

61 H 25251—Shpg. wt. 6 lbs.\$159.95

1977 Catalog – now trumpet and trombone only



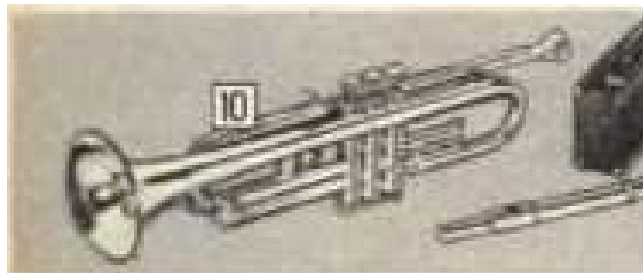
(3) Pro-quality B-flat Trumpet

CONSTRUCTION: Hand-engraved brass body, epoxy lacquer finish. Hand-lapped nickel silver-plated valves, 2 water keys, 4 $\frac{1}{8}$ -in. diameter bell, 22 in. long. Solid nickel mouthpiece. Bracing for strength. Tuned to A440.
ACCESSORIES, ORDERING INFO: Includes lined, vinyl-covered wood case; music lyre; instruction book.
61 G 2505—Shipping weight 11 pounds \$ 139.95

(4) Pro-quality B-flat Trombone

CONSTRUCTION: Engraved brass body, epoxy lacquer finish. Chrome-plated nickel silver inner slides, hand-fitted tuning slides. Built-in slide locks. Standard medium bore 8-inch diameter bell.
ACCESSORIES, ORDERING INFO: Includes lined, molded plastic case; music lyre; mouthpiece; instruction book.
61 G 2507C—Shipping weight 13 pounds \$ 139.95

1978 Catalog – the last year that brass instruments are offered



(10) B-flat Trumpet

\$139⁹⁵ WITH CASE

CONSTRUCTION: Hand-engraved brass body, epoxy lacquer finish. Hand-lapped nickel silver-plated valves, 2 water keys, 4 $\frac{1}{8}$ -inch diameter bell, 22 inches long. Solid nickel mouthpiece. Bracing for strength. Tuned to A440.

ACCESSORIES: Includes lines, vinyl-covered wood case; music lyre; instruction book.

ORDERING INFORMATION:
61 H 2505—WL 11 lbs. . . . \$ 139.95

1168 **Sears** ROBERTS